

# Intergenerational Elasticity of Life-cycle Earnings Growth/Risk

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ADITYA ALADANGADY, FEDERAL RESERVE BOARD\*

[PRELIMINARY]

\*The views expressed here are those of the authors and do not necessarily reflect those of the Board of Governors or the Federal Reserve System.

# Motivation and Literature

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## How important is family background in determining a child's earning prospects?

- Measurement error attenuates estimates. Especially tough when shocks are persistent!
  - Solon (1992, 1999), Black & Devereux (2011), Mazumdar (2005, 2016)
- Variation in earnings over life-cycle further complicate the matter
  - Haider & Solon (2006), Bohlmark & Lindquist (2006), Nilsen, et al (2008)
- Mechanisms: Education, Neighborhoods, etc.
  - Chetty, et al (2014); Chetty, et al (2018); Chetty & Hendren (2018a,b)
- Literature tends to focus on elasticity of permanent income *level* between parents/children

## What explains cross-sectional variance of earnings over life-cycle?

- Cross-sectional variance of earnings rises over life-cycle – heterogeneous profiles vs persistent shocks
  - Baker (1997), Mazumdar (2001), Haider (2001), Guvenen (2009), Sabelhaus & Song (2009, 2010), Huggett, Ventura, Yaron (2011), Altonji, Smith, Vidangos (2013), Guvenen, et al (2016)
- Timing of earnings and knowledge about earnings potential matter for spending:
  - High growth with little financial buffer → inability to smooth consumption over lifecycle
  - Lack of knowledge about future earnings growth → consumption reflects updating beliefs about earnings
- Differences in initial conditions at age 23 determine most of earnings variance (Huggett, Ventura, Yaron, 2011)
  - This view may not be robust to age-varying heteroskedasticity in shocks (Sabelhaus & Song, 2009, 2010)

# Overview

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Standard IGE estimates using “permanent income” are a combination of level and growth elasticities

Goal: Estimate how earnings *profiles* of children are related to parents.

Model/estimate a parametric empirical process of earnings

- Explicitly control for measurement error and shocks to earnings when worker is observed (standard)
- Allows for intergenerational elasticity in both level and growth of earnings profile (new)
- In progress: Expand to allow for intergenerational transfer of household-specific risk

Results suggest heterogeneity in earnings *growth* determined by dad’s earnings

- “True” IGE may vary over lifecycle because earnings early and late in life are driven more by parents
- Supportive evidence that some variation life-cycle earnings growth is known ex ante

# An Empirical Process of Earnings

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Let log real earnings for individual  $i$  at age  $h$ , time  $t$  be given by:

$$y_{ht}^i = \mu_{ht} + (a_i + b_i h) + z_{ht}^i + \varepsilon_{ht}^i$$

- **Common, time-varying, age-specific profile:**  $\mu_{ht}$ 
  - Cohort-specific life-cycle profiles allows changes in return to experience (Katz & Autor, 1999)
  - Alternative specs also allowing for changes in return to education (Katz & Murphy, 1992)
- Ex ante heterogeneous income profiles over life-cycle:  $a_i + b_i h$ ,
  - $E[a_i, b_i] = [0, 0]$ ,  $Var(a_i, b_i) = [\sigma_\alpha^2, \sigma_{\alpha\beta}; \sigma_{\alpha\beta}, \sigma_\beta^2]$
  - $a_i$  is level shift from cohort average at start of career
  - $b_i$  is how earnings moves away from cohort average as worker ages
- AR(1) shock and IID shock:
  - AR(1):  $z_{ht}^i = \rho z_{h-1, t-1}^i + \eta_{ht}^i$ ,  $Var(\eta_{ht}^i) = \phi_t \sigma_\eta^2$
  - IID shock:  $\varepsilon_{ht}^i$ ,  $Var(\varepsilon_{ht}^i) = \pi_t \sigma_\varepsilon^2$
  - $\phi_t$  and  $\pi_t$  allows variance of shock to change over *time*
  - includes persistent/iid measurement error

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- Heterogeneous income profiles over life-cycle:  $a_i + b_i h$
- AR(1) shock and IID shock (including measurement error)

Individuals are related to parents via  $(a_i, b_i)$

$$a_{son} = R_a a_{father} + u_{son}^a$$

$$b_{son} = R_b b_{father} + u_{son}^b$$

- Note: Other channels may be possible – ie, parents determine initial shock  $z_{0t}$  which fades

# What does naïve OLS yield?

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Common way of estimating IGE is to regress son's earnings on father, controlling for age/time of observation:

$$y_{ht}^{son} = R y_{h't'}^{father} + \gamma[\mu_{ht}, \mu_{h't'}] + v$$

Probability limit of  $\hat{R}$  is given by:

$$\hat{R} \rightarrow_p \frac{R_a \text{var}(\alpha) + R_b \text{var}(\beta) h^2 + \text{cov}(\alpha, \beta) (R_a + R_b) h}{\text{var}(\alpha) + \text{var}(\beta) h'^2 + 2 \text{cov}(\alpha, \beta) h' + \text{var}(z_{h'}) + \text{var}(\varepsilon)}$$

Estimate is attenuated by standard errors-in-variables issue (Solon, 1992 and others)

- Not simply solved by time-aggregation if errors are persistent (Mazumdar, 2001)
- Jointly estimate parameters of income process to account for bias

Even adjusting for attenuation yields weighted average of level and growth rate when ( $\text{var}(\beta) > 0$ )

- Evidence for HIP in data – Baker (1997), Guvenen (2009), Guvenen et al (2017)
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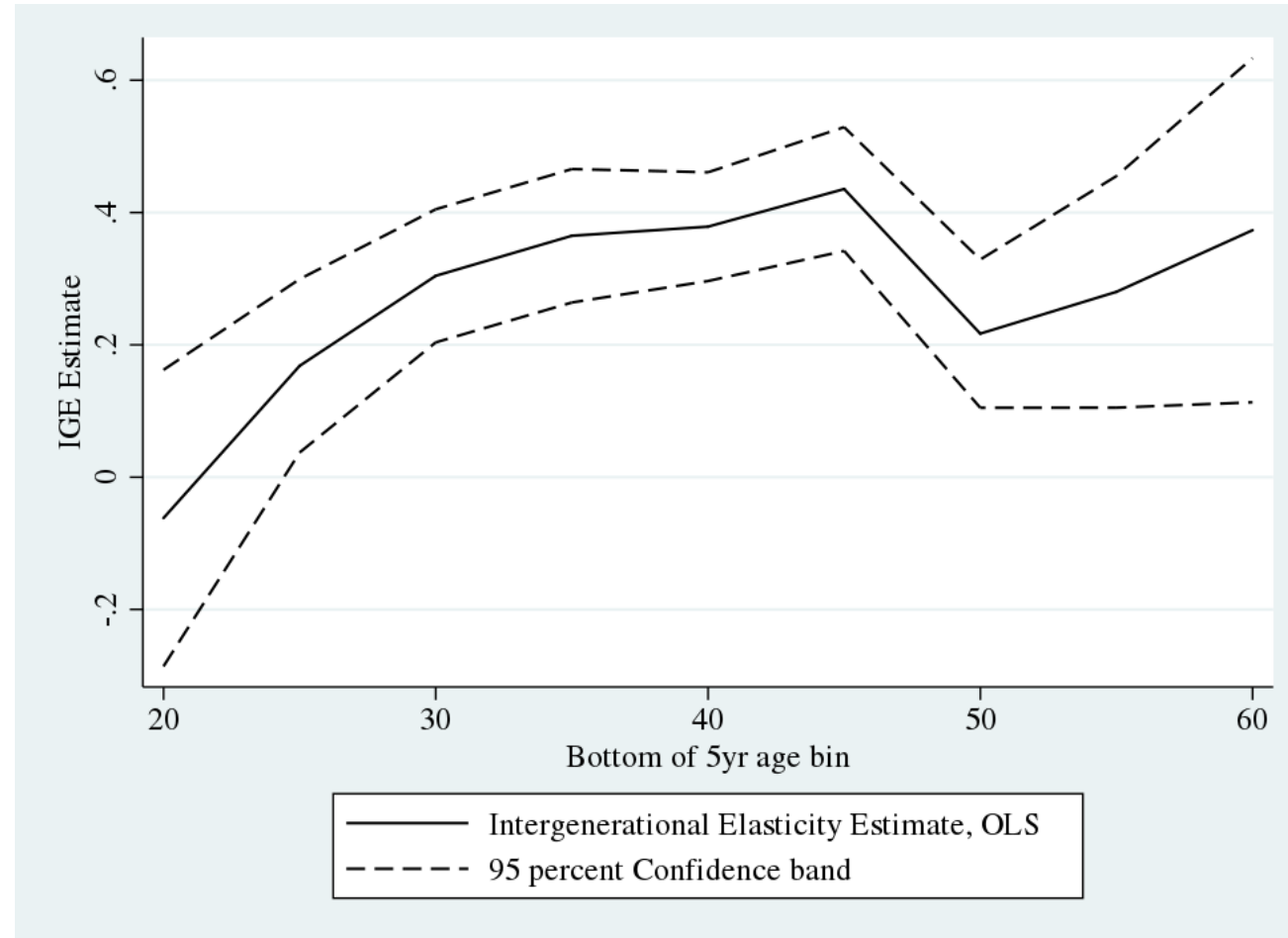
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➤ OLS by Age

# Why not run OLS age by age?



# A More Structural Approach

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Goal: Address biases and decompose  $R$  into pieces  $R_\alpha$  and  $R_\beta$

- To what extent do parents transfer initial earnings level  $\alpha$
- To what extent do parents transfer learning ability, education, etc in the form of  $\beta$ ?

Doing this requires estimating variances of  $\alpha_i, \beta_i, z_{ht}^i, \varepsilon_{ht}^i$  jointly

Two-step approach following Abowd & Card (1989) also used by Mazumdar (2001), Guvenen (2009):

- Remove common component with age/time effects
- Minimum Distance Estimator using covariance structure of data and empirical model

Citations above focus on earning process alone

- Contribution here is estimating link to parents

# PSID Data

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## Identification requirements:

- Parent-child match
- Long labor histories:  $\beta_i$ ,  $z_{ht}^i$ , and  $\varepsilon_{ht}^i$  have differing effects at long lags

## Panel Study of Income Dynamics

- Sampling frame explicitly related to family structure - children of respondents also followed
- Longitudinal panel from 1968 – 2015 (almost 50 years)

## Would like to focus on workers with some labor force attachment

- Need long labor history to differentiate between AR1 shocks and profiles
- Not explicitly modeling labor supply decision, so focus on strong labor force attachment

# Sample Selection

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## Sample selection criteria:

- Male household heads ages 20 to 64 from main SRC sample
- “Attached” to labor force for 10/20 years (based on hours, hourly wages, and earnings)
- Valid observations with no labor earnings are coded to \$1
- Individuals without validly matched parents are retained to estimate income process

10yr attachment sample: 4,661 workers and 1,386 matched father-son pairs

20yr attachment sample: 2,230 workers and 431 matched father-son pairs

# Estimating Structural Model

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Let the common time-age profile be characterized by Mincer-type regression:

$$\mu_{ht} = m_0^t + m_1^t h + m_2^t h^2 + m_3^t h^3$$

- Allow returns to experience to vary over time (Katz & Autor, 1999)
- Returns to education absorbed by  $\beta_i$ , since education groups are pooled in baseline

Estimates yield residual log real earnings given by:

$$\tilde{y}_{ht}^i = y_{ht}^i - \mu_{ht} = (a_i + b_i h) + z_{ht}^i + \varepsilon_{ht}^i$$

- Estimation error from first stage will be absorbed into measurement error in  $z$  and  $\varepsilon$



# Model Covariance Structure

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Given the parametric model for  $\tilde{y}_{ht}^i$ :

$$\tilde{y}_{ht}^i = (a_i + b_i h) + z_{ht}^i + \varepsilon_{ht}^i$$

The auto-covariance of log earnings is:

$$E[\tilde{y}_{ht}^i * \tilde{y}_{h-\ell, t-\ell}^i] = \underbrace{\sigma_\alpha^2 + \sigma_{\alpha\beta}(2h - \ell) + \sigma_\beta^2 h(h - \ell)}_{\text{heterog. profiles}} + \underbrace{\rho^\ell \text{var}(z_{h-\ell, t-\ell}^i)}_{\text{AR1 shock}} + \underbrace{1(\ell = 0)\pi_t^2 \sigma_\varepsilon^2}_{\text{idio. shock}}$$

where

$$\text{var}(z_{ht}^i) = \rho^2 \text{var}(z_{h-1, t-1}^i) + \phi_t^2 \sigma_\eta^2$$

$$\text{var}(z_{0t}^i) = \phi_0^2 \sigma_\eta^2$$

$$\text{var}(z_{h0}^i) = \phi_0^2 \sigma_\eta^2 \sum_{j=0}^{h-1} \rho^{2j}$$

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where

$$\text{var}(z_{ht}^i) = \rho^2 \text{var}(z_{h-1, t-1}^i) + \phi_t^2 \sigma_\eta^2$$

No AR shock  
inherited

$$\longrightarrow \text{var}(z_{0t}^i) = \phi_0^2 \sigma_\eta^2$$

Variance was stable  
before 1968

$$\longrightarrow \text{var}(z_{h0}^i) = \phi_0^2 \sigma_\eta^2 \sum_{j=0}^{h-1} \rho^{2j}$$

# Model Covariance Structure

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Model also implies intergenerational covariance.

Using intergenerational link:

$$\begin{aligned}a_i &= R_a a_{father(i)} + u_i^a \\ b_i &= R_b b_{father(i)} + u_i^b\end{aligned}$$

Covariance of son of age  $h$  at time  $t$  with his father at age  $h'$  at time  $t'$  is:

$$E \left[ \tilde{y}_{ht}^i * \tilde{y}_{h',t'}^{father(i)} \right] = R_\alpha (\sigma_\alpha^2 + \sigma_{\alpha\beta} h') + R_\beta (\sigma_\beta^2 h h' + \sigma_{\alpha\beta} h)$$

Identification of  $R_\alpha$  and  $R_\beta$  relies on how intergenerational covariance depends on father and son's ages  $h'$  and  $h$

# Minimum Distance Estimator

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Sample corollaries of covariances are used to construct moments:

$$\frac{1}{N_1} \sum_i \tilde{y}_{ht}^i * \tilde{y}_{h-\ell, t-\ell}^i - g_1(\theta; h, t, \ell) = 0$$

$$\frac{1}{N_2} \sum_i \tilde{y}_{ht}^i * \tilde{y}_{h't'}^{father(i)} - g_2(\theta; h, h') = 0$$

- $g_1(\cdot)$  and  $g_2(\cdot)$  denote auto-covariance and intergenerational covariance.
- $\theta$  is vector of  $8 + 2T$  parameters:  $[\sigma_a^2, \sigma_b^2, \sigma_{ab}, \rho, \sigma_\eta^2, \sigma_\varepsilon^2, \phi_t, \pi_t, R_a, R_b]$

One-step (equally-weighted) GMM estimate of parameter vector  $\theta$

- Sample size is likely too small for optimally-weighted GMM to perform well.

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	(0.14396)		(0.38173)		(0.1879 )		(0.39814)
R_b	0.36703	***	0.55691	***	0.34652	**	0.59534
	(0.07975)		(0.14728)		(0.16414)		(0.17845)
sigma2_a	0.121	**	0.08		0.05659		0.06974
	(0.0573)		(0.062 )		(0.03804)		(0.06419)
sigma2_b	0.00019	***	0.00022	***	0.00001		0.0002
	(0.00006)		(0.00006)		(0.00004)		(0.00006)
sigma_ab	-0.0012		-0.0014	**	0.00186	**	-0.00124
	(0.00091)		(0.00062)		(0.00088)		(0.00061)
rho	0.80536	***	0.86491	***	0.81869	***	0.87261
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	10yr LF	20yr LF	10yr LF	20yr LF
Sample	Attachment	Attachment	Attachment	Attachment
Common Component	Age x Time	Age x Time	Age x Time x Educ	Age x Time x Educ
Total Individuals	4661	2230	4661	2230
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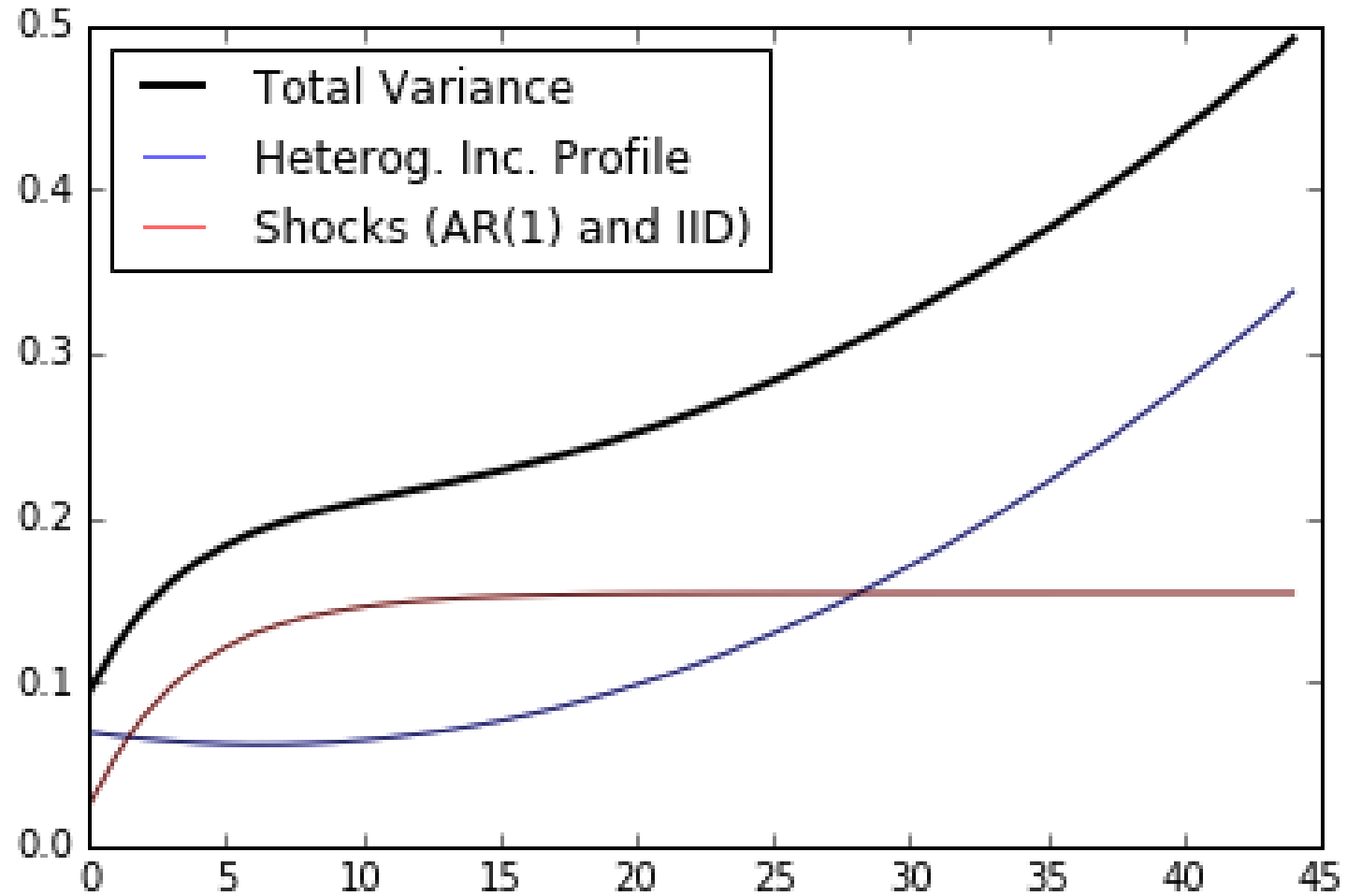
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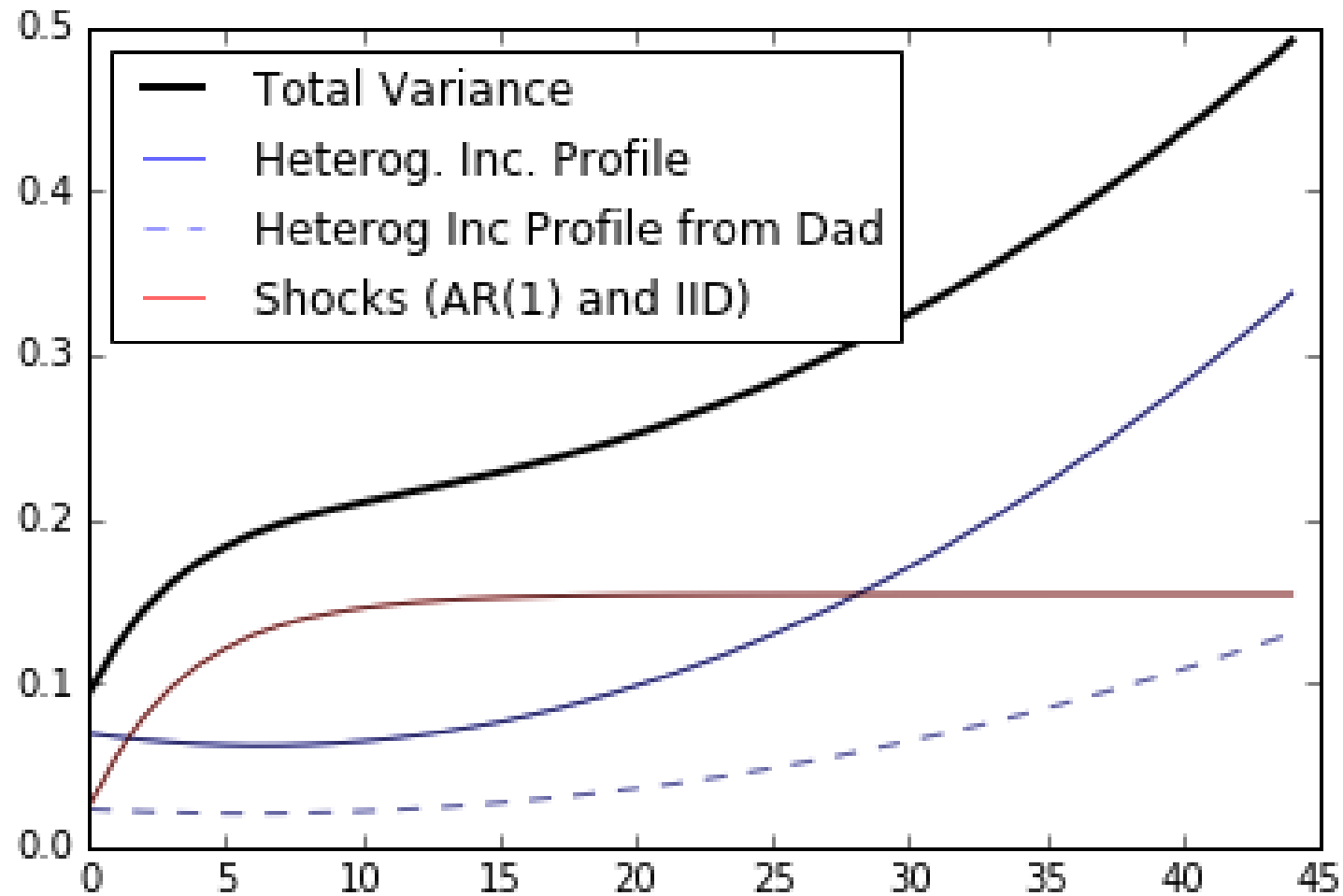
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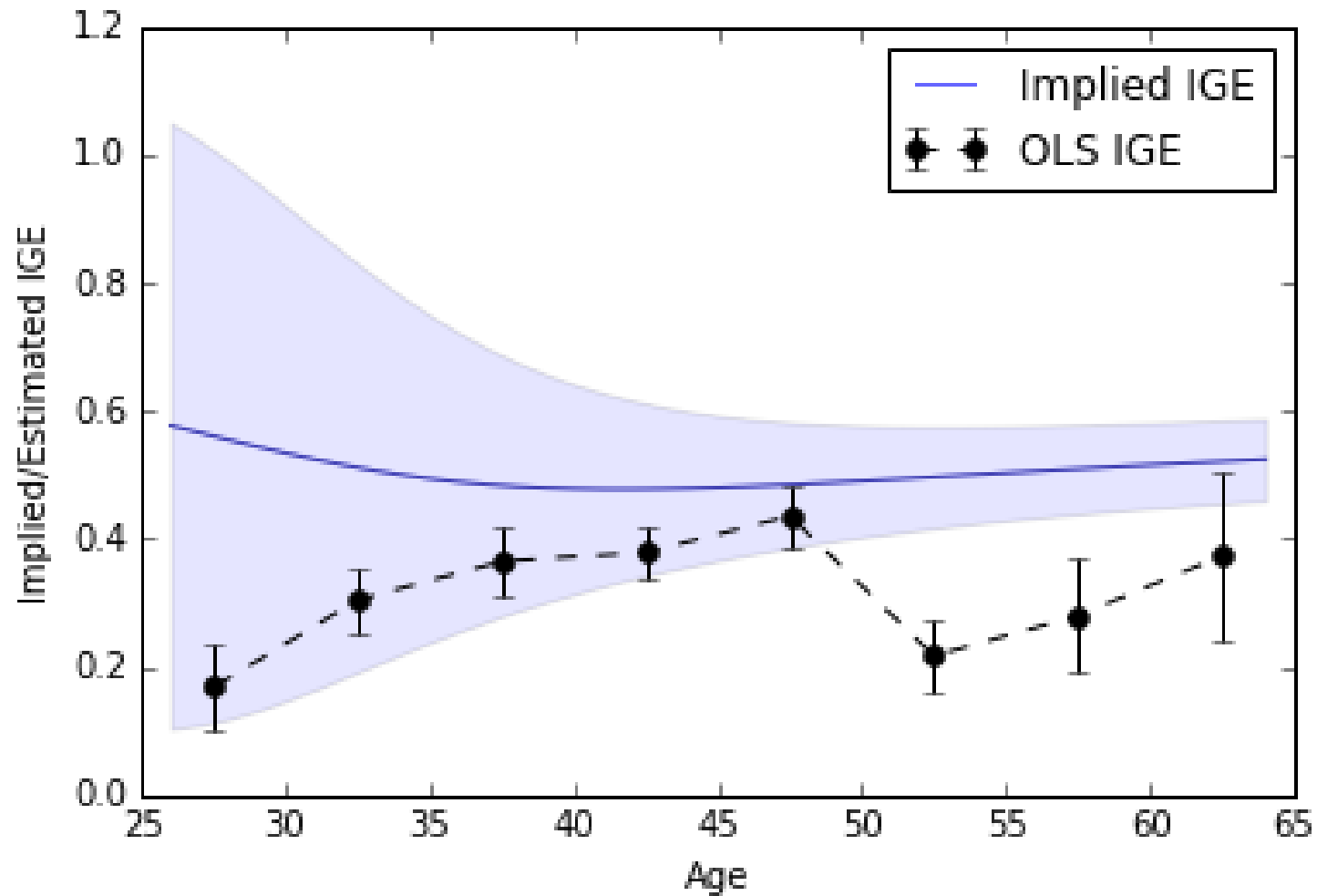


# Components of variance over lifecycle

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# Implied IGE of Income Level by Age



# What might this tell us about earnings?

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OLS estimates of the IGE are in the 0.2-0.4 ballpark whereas GMM estimates are closer to 0.35-0.6.

Estimates also imply parents contribute to *growth* in earnings more than levels

- Possibly suggests the mechanism works through learning ability or human capital with returns later in life

What does this tell us about consumption?

- Some amount of lifetime earnings is knowable ex ante (evidence for “HIP” earnings process)
- Quantitatively matches “indirect” approach to backing out priors as in Guvenen (2007)
- Suggests covariance between consumption and income over life-cycle is more driven by constraints rather than information

# Conclusions

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Overall IGE can be decomposed into level and growth

Estimate structural model using the PSID

- Accounts for measurement error and transitory shocks that may lead to attenuation bias
- Uses covariance structure to separately recover level and growth components of IGE

Preliminary results suggest

- There is heterogeneity in life-cycle profiles
- Individual-specific earnings growth is tied to parent, with less link in starting level
- Implies higher standard IGE later in life