

# Investing in Children's Skills: Equilibrium Analysis of Social Interactions and Parental Investments

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# Motivation

- How do social interactions affect the dynamics of skill formation?
  - ▶ Peer effects (effect of friends' achievements on a child's outcome)
  - ▶ Parental investments respond to the child's social interactions
- Many policies have lasting effects on peers' composition
  - ▶ Examples: school busing policies, re-drawing school's district boundaries, etc
  - ▶ Size of the policy matters (no. of children)
    - School composition is changed
    - Children make new friends
    - Parental investments endogenously respond to changes in peers

# This Paper

- **Dynamic equilibrium model of child development and social interactions**
  - ▶ Children grow up in different *environments*  
(peers composition , neighborhood quality , school quality)
  - ▶ Endogenous peer network formation and parental investments
  - ▶ Technology of skill formation
  - ▶ Equilibrium effects within each environment:
    - Individual return of investing is affected by other parents' investments (through children's social interactions)
    - Explain part of developmental gaps between different environments

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  - ▶ Equilibrium effects within each environment:
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    - Explain part of developmental gaps between different environments
- **Preview of Results:** Moving many children to better environment:
  - Important dynamic equilibrium effects
    - Receiving children: up to -10% SD skills at age 16
  - Heterogeneous effects due to endogenous formation of new peers

# Data and Empirical Evidence

# Data

- The National Longitudinal Study of Adolescent Health (Add Health)
- Representative for US schools in 94-95
  - ▶ 144 public and private schools
  - ▶ In-school survey: 90,118 adolescents in grades 7-12
  - ▶ In-home survey: 20,745 subsample of In-school survey
  - ▶ Contextual information about Census Tract (e.g.: median household income)
- Friendships nomination
  - ▶ Friendship network within school roster
- Measures for adolescents achievements (skills)
  - ▶ Peabody Picture Vocabulary Test (PPVT)
  - ▶ Math, Science, English and History Grades
- Measures for parental investments (In-home survey)

# Summary of Empirical Evidence

## 1. Homophily-bias in friendship formation

- ▶ Race Race
- ▶ Skills (**New Fact**) Skills

## 2. Parental investments respond to peer compositions (**New Fact**)

- ▶ Empirical challenge: peer groups are formed endogenously
- ▶ I exploit within-school/across-cohorts variation in peer composition (see Hoxby, 2000)
  - Shifts in the *choice set* from which children can select their friends

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- ▶ I exploit within-school/across-cohorts variation in peer composition (see Hoxby, 2000)
  - Shifts in the *choice set* from which children can select their friends
- What's the effect on child development of changes in peer composition?
  - ▶ To answer this question, I need a model with:
    1. Endogenous formation of new peer groups
    2. Parents respond to peer changes
      - Equilibrium effects of other parents' investments on a child development



# The Model

# The Model

- Children will be between 13 and 16 years old
- Different environments  $e \in \{1, \dots, E\}$ :
  - ▶ Populated by  $N_e$  families
  - ▶ Neighborhood quality  $d$
  - ▶ School quality  $s$
- Families are formed by one parent and one child
  - ▶ Heterogeneous in many dimensions: skills, race, income

## 1. Children:

- ▶ Select their peers based on their observed characteristics and skills

## 2. Parents:

- ▶ Take children's decision as given
- ▶ Invest their time to foster their children's skills

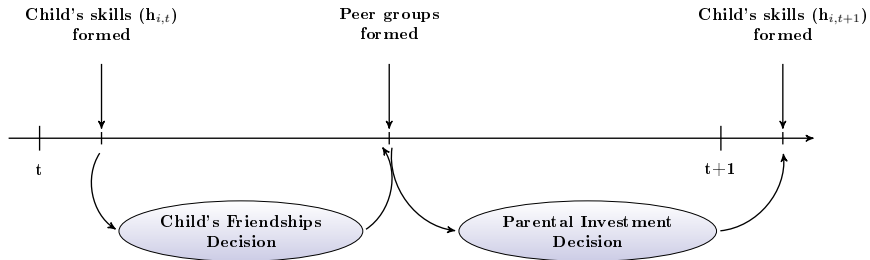
- Equilibrium: Parental investments have to be consistent with each other (Equilibrium concept: Markovian Equilibrium)

## Technology of Skill Formation

$$h_{i,t+1} = h_{i,t}^{\alpha_1} \left[ \alpha_2 (I_{i,t})^{\alpha_3} + (1 - \alpha_2) (\bar{H}_{i,t})^{\alpha_3} \right]^{\frac{\alpha_4}{\alpha_3}} \cdot e^{A_d + A_s + A_t + \eta_{i,t+1}}$$

- $h_{i,t+1}$ : Next-period stock of skills
- $h_{i,t}$ : Current stock of skills
- $I_{i,t}$ : Parental investments
- $L_{i,j,t}$ : Indicator of friendship (= 1 if  $i$  and  $j$  are friends)
- Peer effects:  $\bar{H}_{i,t} = \frac{1}{\sum_{j=1, j \neq i}^H L_{i,j,t}} \sum_{j=1, j \neq i}^H L_{i,j,t} h_{j,t}$
- $A_d$  neighborhood effect
- $A_s$  school effect
- $A_t$  trend
- $\eta_{i,t+1}$  skills shock
- Age of children:  $t \in \{13, \dots, 16\}$

# Timeline



# Estimation

# Sample Statistics

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	Mean	Standard Deviation
	(1)	(2)
Child's Age	15.65	1.74
Fraction black	0.16	0.37
Fraction hispanic	0.17	0.38
Fraction white	0.67	0.47
N of reported friends (In-School)	6.98	3.28
Schools characteristics:		
<hr/>		
School size	1,042	629
Cohort size	261	156
Measures for skills:		
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PPVT	64.26	11.14
English	2.83	0.98
Math	2.72	1.03
History	2.86	1.01
Science	2.82	1.01
Family's characteristics:		
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Income (\$ 1994)	42,844	27,724
Mother's education	13.13	2.35
No of Obs		
<hr/>		
In-School Survey	90,118	
In-Home Survey	14,267	

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# Structural Estimation

- Estimator: Simulated Method of Moments (SMM)
- Dynamic latent factor model (skills and investments are unobserved)
  - ▶ Cunha et al. (2010), Agostinelli and Wiswall (2016)
- Moments selection and identification:
  - ▶ Indirect Inference:
    - Elasticities of parental investments w.r.t. peers' skills
    - Autocorrelation in skill formation and parental investments
  - ▶ Distribution of skills by age between environments Skills
  - ▶ Moments on homophily-bias in friendship formation Homophily
  - ▶ School and neighborhood valued added

## Indirect Infecence: Auxiliary Model

- I want to identify the peer effects on parental investments
- 2SLS estimator (both in data and simulated data):

$$\text{(Second Stage)} \quad \Delta_s I_{i,t} = \gamma_1 \Delta_s \ln h_{i,t} + \gamma_2 \Delta_s \ln \bar{H}_{i,t} + \Delta_s X_i' \gamma_3 + \Delta_s \gamma_t + \Delta_s \epsilon_{i,t}$$

$$\text{(First Stage)} \quad \Delta_s \ln \bar{H}_{i,t} = \beta_1 \Delta_s \ln h_{i,t} + \beta_2 \Delta_s Z_{i,t} + \Delta_s X_i' \beta_3 + \Delta_s \beta_t + \Delta_s u_{i,t}$$

- $\Delta_s$ : within-school transformation
- $\beta_2$  identifies degree of homophily in friendships formation
- $\gamma_2$  identifies parents-peers complementarities in skill formation
- $\Delta_s Z_{i,t}$ : within-school/between-cohorts variation in % same-race children
  - ▶ Common IV in peer effects literature (see Hoxby, 2000)
  - ▶ I allow interaction with child's skills to account for homophily in skills



# Sample Fit: Auxiliary Regressions Coefficients

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	Dependent Variable	
	Fraction (%) of Invested Parental Time	
	Instrumental Variables (IV)	Instrumental Variables (IV)
	Data	Model
Peer's Skills (Log)	0.720 (0.354) [0.026, 1.414]	0.895
	First Stage	First Stage
$Z_{1,i,t}$ (Minorities Children)	-0.104 (0.052) [-0.206, -0.002]	-0.127
$Z_{2,i,t}$ (White Children)	0.082 (0.037) [0.009, 0.155]	0.105
F-Stat Excl. Instruments	11.78	
P-value	0.000	

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Each regression includes age and school fixed effects and controls for family characteristics. Standard errors are clustered at school level.

# Structural Estimates

- **Technology:**

- ▶ CES complementarity parameter = 0.944 (s.e. 0.087)

- Almost perfect substitute

- ▶ Self-Productivity = 0.744 (s.e. 0.068)

- $\uparrow 1\%$  current skills  $\Rightarrow \uparrow 0.74\%$  next period skills (elasticity)

- **Peer-Network Formation:**

- ▶ A white child with low-skills (first quintile skills distribution)

- 2.5 times more likely to befriend a same-race child

- 2 times more likely to befriend a same-skill child

- ▶ A black child with low-skills (first quintile skills distribution)

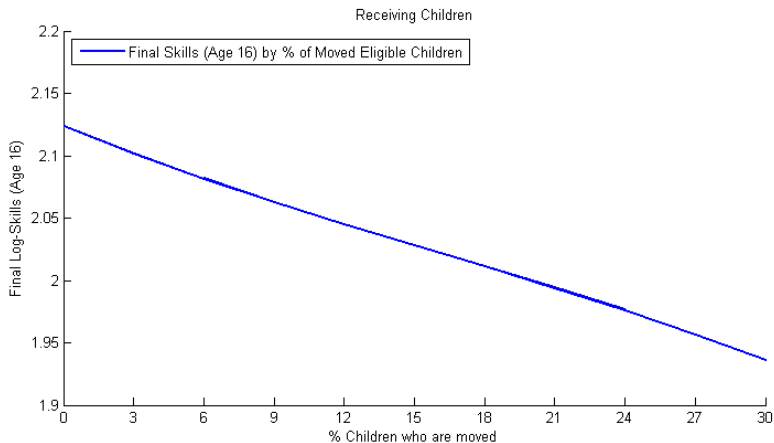
- 4 times more likely to befriend a same-race child

- 2 times more likely to befriend a same-skill child

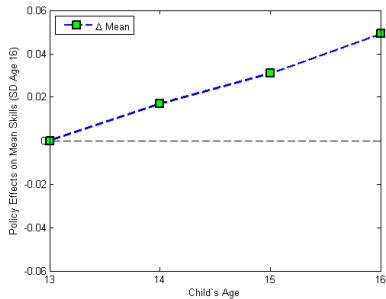
## Larger-scale policy

- Moving children at age 13 from *low-income* environment
  - ▶ First quartile of skill distribution
  - ▶ From 1% to 30% of population of the receiving neighborhood
  - ▶ Median family income  $\approx$  25k (in 2017 dollars)
  - ▶ Racial composition: 10 % white, 43% hispanic, 47% black
- Receiving *high-income* environment
  - ▶ Median family income  $\approx$  100k (in 2017 dollars)
  - ▶ Racial composition: 84 % white, 10% hispanic, 6% black
- Caveats:
  - ▶ No endogenous response of changing environment
  - ▶ Neighborhood and School quality are policy invariant

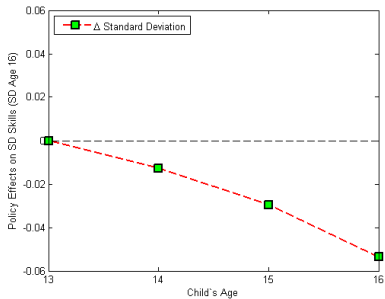
# Treatment Effect by Fraction of Moved Eligible Children



# Aggregate Effects on Skill Distribution



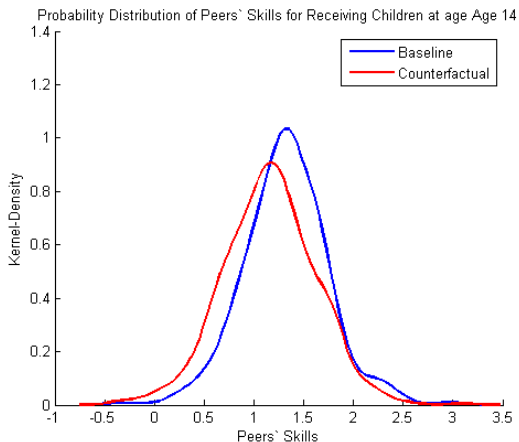
Change in Aggregate Mean Skills



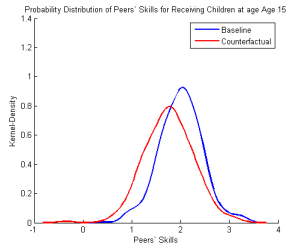
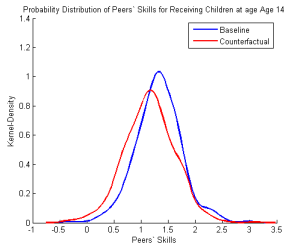
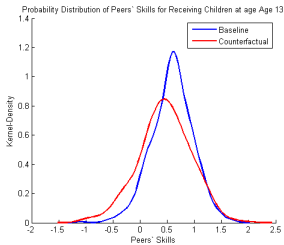
Change in Aggregate SD Skills

Why are receiving children negatively affected?

# Expected Peers for Receiving Children (10% Policy)



# Expected Peers for Receiving Children (10% Policy)

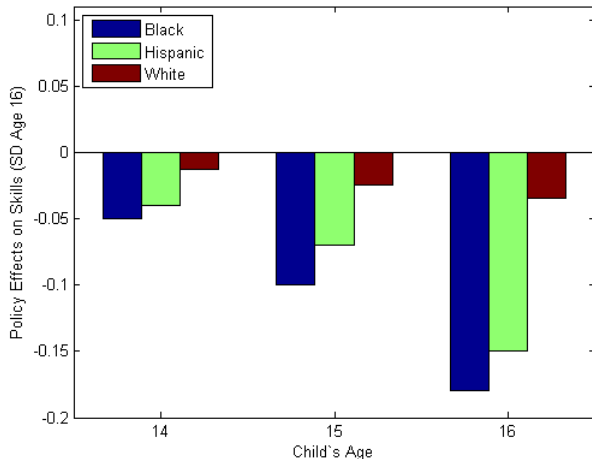




## Are effects on receiving children heterogeneous?

- Evidences on differential (stronger) peer effects on **minorities** (Hoxby (2000); Angrist and Lang (2004); Imberman, Kugler and Sacerdote (2012) )
- Is it a story of endogenous social interactions?

## Effects on Receiving Children by Race



- Stronger policy effects for minorities

# Conclusions

- I built and estimated a model of child development and social interactions
- Estimated model replicates previous findings on childhood exposure effects
  - ▶ Treatment effects are not informative for large-scale policies
- Large-scale policies
  - ▶ Dynamic-equilibrium effects are key for policy predictions
  - ▶ Heterogeneous effects based on endogenous formation of new peer groups

# Moved Children

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Panel A: Effects on Children's Log-Skills (Mean)

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	Counterfactual (Equilibrium)	Counterfactual (No Equilibrium)
Age 13	0.00	0.00
Age 14	+0.09	+0.04
Age 15	+0.16	+0.10
Age 16	+0.31	+0.26

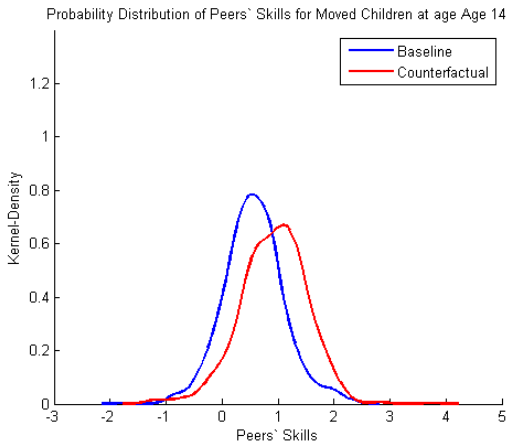
Panel B: Effects on Parent's Investment Decision (Mean)

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	Counterfactual (Equilibrium)	Counterfactual (No Equilibrium)
Age 13	+1.63	-0.03
Age 14	+0.62	-0.85
Age 15	-0.42	-0.79

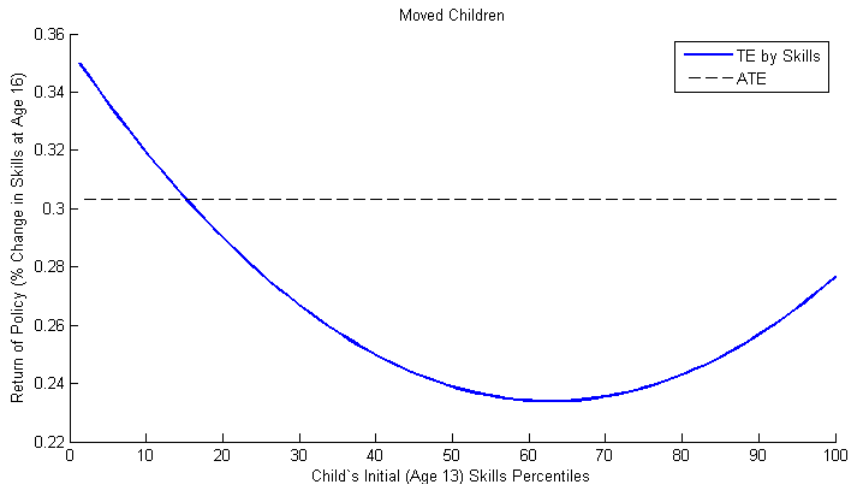
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# Expected Peers for Moved Children: Baseline vs Counterfactual



Are effects heterogeneous by initial skill endowment?

# Heterogeneous Effects in Moved Children by Skills



# Latent Factor Model for Skills

- Measures for skills I use:
  - PPVT
  - Math Grades
  - Science Grades
  - English Grades
  - History Grades
- Latent factor model for some measure/proxy  $m$  :

$$\underbrace{Z_{i,t,m}}_{\text{Observed proxy}} = \mu_{t,m} + \lambda_{t,m} \underbrace{\ln h_{i,t}}_{\text{Latent skills}} + \underbrace{\epsilon_{i,t,m}}_{\text{Measurement error}}$$

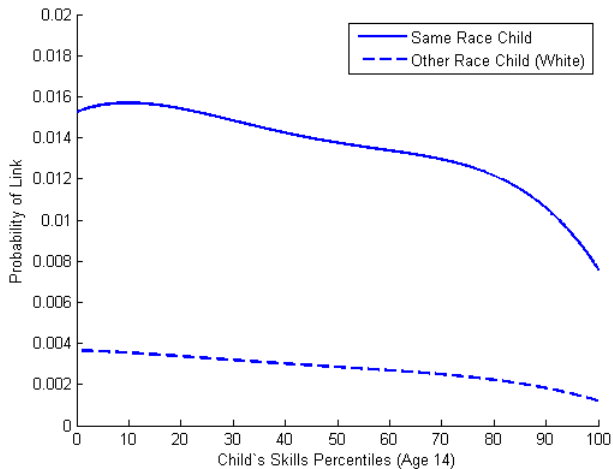
- $t$  = age of child
- $\mu_{t,m}$  = location of measure
- $\lambda_{t,m}$  = factor loading/scale of measure



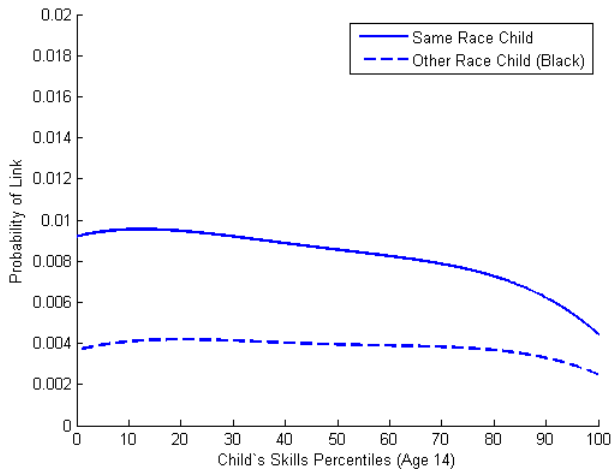
# Latent Factor Model for Investments

- $Z_{i,k,t} \in \{0, 1\}$  Observed measure of investments
- $p(I_{i,t})$ : probability  $Z_{i,k,t} = 1$  function of latent investment
- Assumptions:
  1.  $p(I_{i,t}) \sim \text{Beta}( \alpha + Z_{i,k,t}, 1 + \beta - Z_{i,k,t} )$
  2.  $p(I_{i,t}) = \left(\frac{I_{i,t}}{\tau}\right)^{\lambda_{k,t}}$  where  $\frac{I_{i,t}}{\tau}$  is fraction of invested time
- $\{I_{i,t}\}_i$ ,  $\alpha$ ,  $\beta$ ,  $\{\lambda_{k,t}\}_k$  are identified up to normalization (scale and location)
- Look at ATUS to identify mean and variance of fraction of time invested (location and scale for latent investments)

## Peer Group Formation: Black - Low Skills - Child



## Peer Group Formation: White - Low Skills - Child



# Estimates for Initial Conditions

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Panel A: Mean Initial Child's and Mother's Skills						
	Neighborhood 1		Neighborhood 2		Neighborhood 3	
	Child	Mother	Child	Mother	Child	Mother
Black	-0.47 (0.08)	-0.07 (0.15)	-0.40 (0.27)	0.36 (0.25)	-0.30 (0.29)	0.44 (0.20)
Hispanic	-0.49 (0.11)	-0.93 (0.19)	-0.48 (0.26)	-0.77 (0.19)	-0.34 (0.25)	-0.36 (0.19)
White	0.00 (-)	0.00 (-)	0.02 (0.24)	0.26 (0.18)	0.22 (0.24)	0.58 (0.19)

Panel B: Variance-Covariance Initial Child's and Mother's Skills						
	Neighborhood 1		Neighborhood 2		Neighborhood 3	
	Child	Mother	Child	Mother	Child	Mother
Black	0.65 (0.05)		0.87 (0.08)		0.89 (0.15)	
	0.20 (0.08)	0.61 (0.14)	0.31 (0.09)	0.67 (0.17)	0.30 (0.16)	0.64 (0.14)
Hispanic	0.84 (0.09)		1.10 (0.10)		0.78 (0.12)	
	0.22 (0.08)	1.59 (0.32)	0.26 (0.08)	1.58 (0.35)	0.28 (0.10)	1.33 (0.34)
White	1.00 (-)		1.09 (0.09)		0.99 (0.13)	
	0.48 (0.07)	1.00 (-)	0.37 (0.04)	0.74 (0.19)	0.36 (0.06)	0.78 (0.17)

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# Estimates: Technology

Parameter	Estimate	S.E.
Child's Skills ( $\alpha_1$ )	0.744	0.0682
Investments (Yearly Hours, $\alpha_2$ )	0.009	0.0014
Elasticity Investment vs Peers ( $\alpha_3$ )	0.944	0.0270
Return to Scale ( $\alpha_4$ )	0.767	0.0283
Std of Shocks ( $\sigma_\xi$ )	0.700	0.0461
<b>Panel B: Neighborhood TFP</b>		
Constant ( $\gamma_{0,tfp}$ )	-1.329	0.1256
Neighborhood Quality ( $\gamma_{1,tfp}$ )	0.008	0.0003
Age Trend ( $\gamma_{2,tfp}$ )	0.030	0.0008
<b>Panel C: School-Quality Effects</b>		
Low Income Neighborhood		
Mean ( $\eta_{s,1}$ )	-0.033	0.0350
Standard Deviation ( $\sigma_{s,1}$ )	0.262	0.0264
Medium Income Neighborhood		
Mean ( $\eta_{s,2}$ )	0.006	0.0277
Standard Deviation ( $\sigma_{s,2}$ )	0.244	0.0278
High Income Neighborhood		
Mean ( $\eta_{s,3}$ )	0.041	0.0318
Standard Deviation ( $\sigma_{s,3}$ )	0.188	0.0219

# Estimate of Preferences and Wage/Income Process

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Parameter	Estimate	S.E.
Panel A: Preferences Parameters		
Curvature on consumption ( $\gamma_1$ )	0.786	0.0046
Weight on Child's Skills ( $\gamma_2$ )	0.901	0.0030
Weight on Final Child's Skills ( $\gamma_4$ )	2.475	0.2455
Curvature on Child's Skills ( $\gamma_3$ )	0.562	0.0256
Curvature on Final Child's Skills ( $\gamma_5$ )	0.465	0.0011
Panel B: Parameters of Labor and Non-Labor Income		
Constant (Wage, $\kappa_{1,0}$ )	2.750	0.0067
Mother's Skills (Wage, $\kappa_{1,1}$ )	0.438	0.0048
Constant (Non-Labor Income, $\kappa_{2,0}$ )	9.992	0.0174
Mother's Skills (Non-Labor Income, $\kappa_{2,1}$ )	1.033	0.0113

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# Estimate: Child's Utility

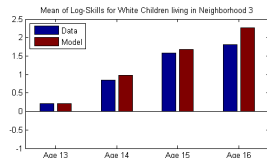
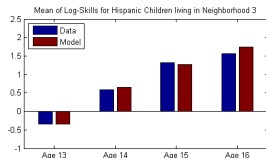
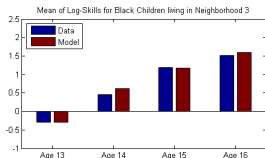
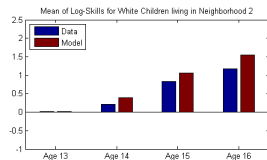
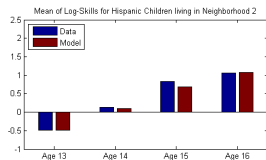
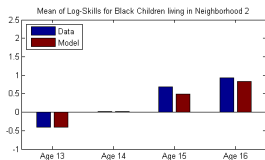
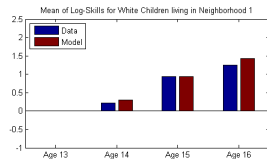
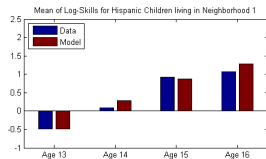
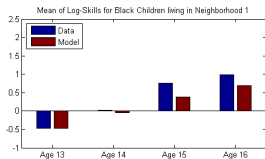
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Parameter	Estimate	S.E.
Constant ( $\delta_1$ )	-0.246	0.0172
Child's Log-Skills ( $\delta_2$ )	0.088	0.0048
Black ( $\delta_{3,1}$ )	0.075	0.0023
Hispanic ( $\delta_{3,2}$ )	-0.005	0.0001
Both Black ( $\delta_{4,1}$ )	0.763	0.0317
Both Hispanic ( $\delta_{4,2}$ )	0.701	0.0298
Both White ( $\delta_{4,3}$ )	0.559	0.0475
Distance in Children's Skills ( $\delta_5$ )	-0.038	0.0014
N of Children (Hundreds, $\delta_{6,1}$ )	-0.890	0.0003
N of Children Squared (Hundreds, $\delta_{6,2}$ )	0.001	0.0000
Distance in Children's Skills · %White ( $\delta_{6,3}$ )	-0.063	0.0032
Distance in Children's Skills · %Black ( $\delta_{6,4}$ )	0.042	0.0025
Age ( $\delta_7$ )	-0.050	0.0010
<hr/> Additional Unobserved Heterogeneity ( $\zeta_{i,j,t}$ )		
Correlation with Skill Shocks	-0.404	0.0212
Standard Deviation	0.110	0.0095

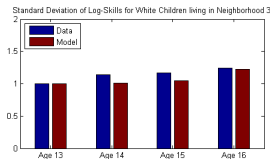
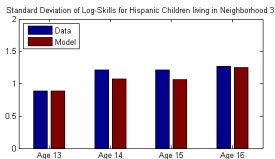
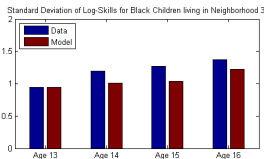
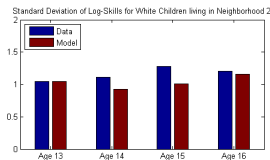
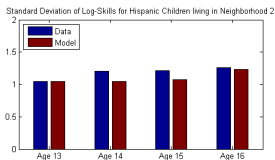
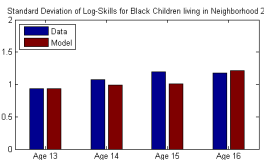
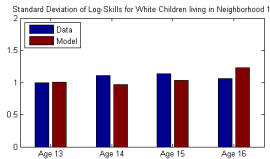
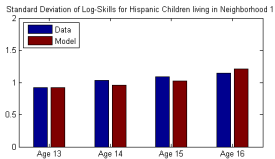
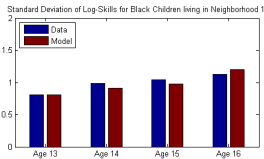
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# Dynamics of Mean Children's Skills by Race and Neighborhood [\(Return\)](#)

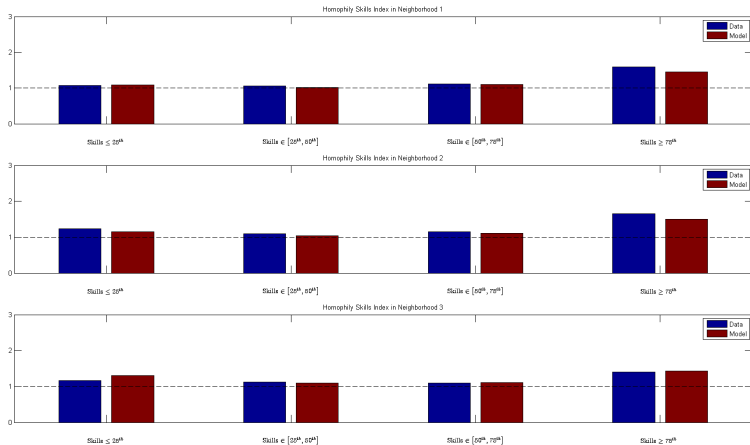




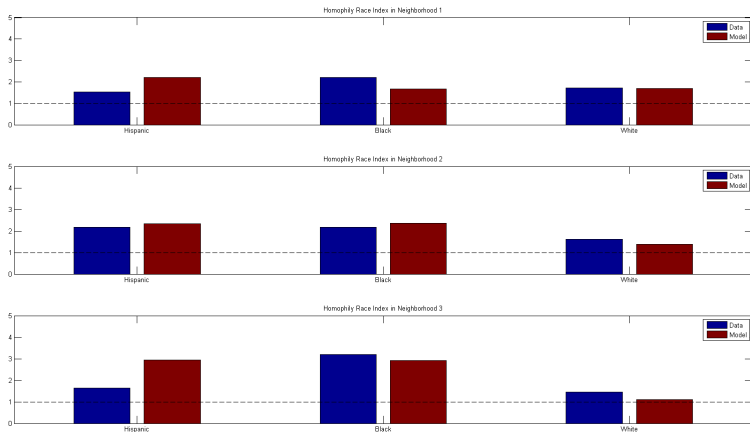
# Dynamics of Std Children's Skills by Race and Neighborhood [\(Return\)](#)



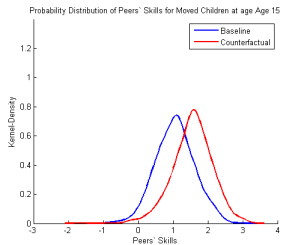
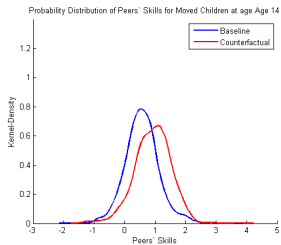
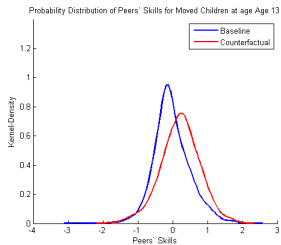
# Homophily Skill Index by Skills and Neighborhood



# Homophily Race Index by Race and Neighborhood



# Expected Peers for Moved Children: Baseline vs Counterfactual



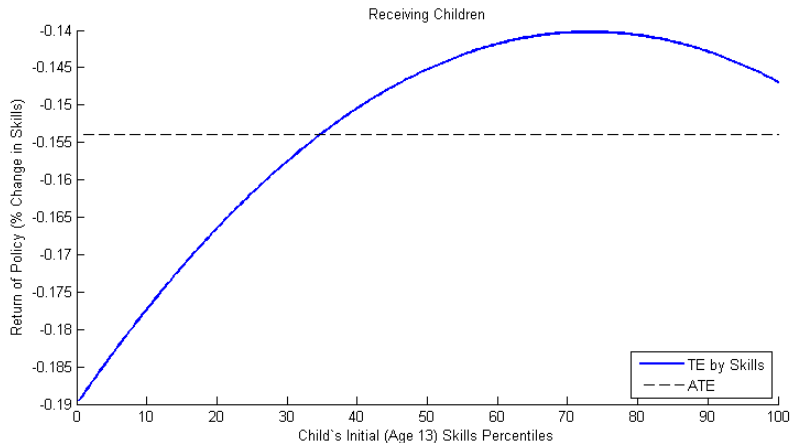
[Return](#)

# Technology of Skill Formation

$$h_{i,t+1} = h_{i,t}^{\alpha_1} \left[ \alpha_2 (I_{i,t})^{\alpha_3} + \alpha_4 (\bar{H}_{i,t})^{\alpha_3} + \alpha_5 (A_s)^{\alpha_3} \right]^{\frac{\alpha_6}{\alpha_3}} \cdot A_{d,t} \cdot e^{\eta_{i,t+1}}$$

- $\bar{H}_{i,t}$  and  $\eta_{i,t+1}$  correlated via unobserved heterogeneity in peer groups formation
- Peer effects:  $\bar{H}_{i,t} = \frac{1}{\sum_{j=1, j \neq i}^H L_{i,j,t}} \sum_{j=1, j \neq i}^H L_{i,j,t} h_{j,t}$
- $A_{d,t}$  neighborhood quality
- $A_s$  school quality
- $\eta_{i,t+1}$  skills shock (it is realized end of each period)

# Heterogenous Treatment Effect by Skills Receiving Children



# Latent Parental Investments and Skills

- Dynamic latent factor model (as in Del Boca et al., 2014, Cunha et al., 2010, Agostinelli and Wiswall, 2016)

## 1. Investments ( $I_{i,t}$ ):

- Gone shopping
- Played a sport
- Gone to a religious service
- Gone to a movie, play, museum, concert, or sports event
- Had a talk about a personal problem
- Had a serious argument about your behavior
- Talked about your school work or grades
- Worked on a project for school
- Talked about other things you are doing in school

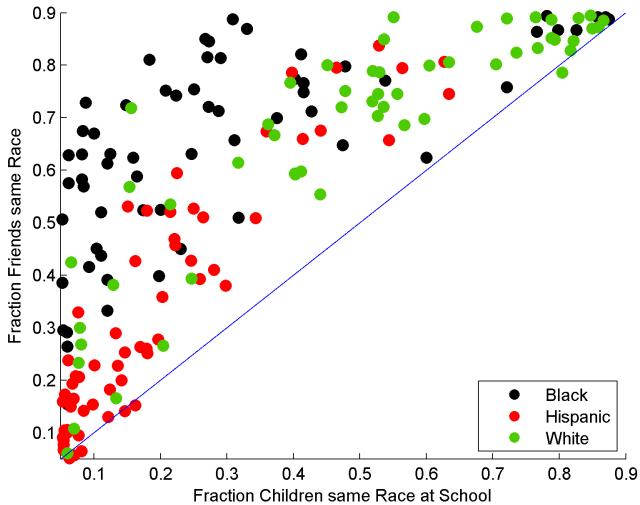
## 1. Child's skills ( $\theta_{i,t}$ ):

- Peabody Picture Vocabulary Test (PPVT)
- Math, Science, English and History Grades

Latent Factor Model Investments

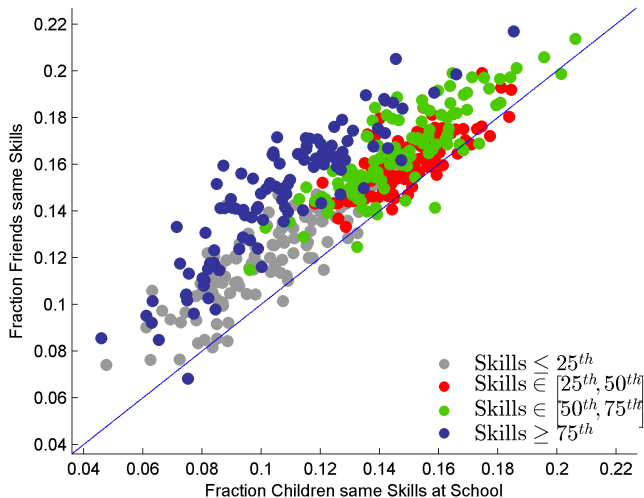
Latent Factor Model Skills

# Endogenous Peer Groups Formation: Race





# Endogenous Peer Groups Formation: Skills



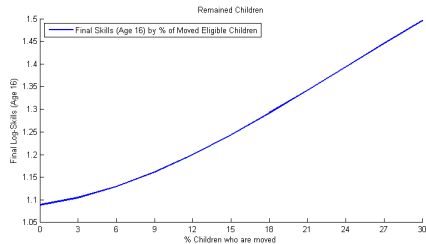
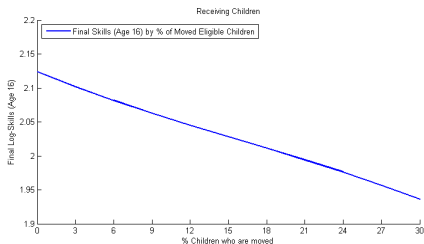
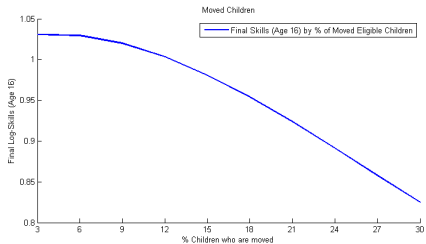
If peers' skills double:

$$16 * (-0.01441) * 7 * 52 = -84 \text{ hours per year}$$

$$84 * 15 = 1258 \$ \textit{ per year}$$

Return

# Treatment Effect by Fraction of Moved Eligible Children



# Existence of Equilibrium

- The existence proof follows the lattice programming argument (Topkis, 1998)
- The goal is preserving supermodularity in the value function  
(Datta, Mirman and Reffett, 2002; Datta, Mirman, Morand and Reffett, 2002; Mirman, Morand and Reffett, 2008; Datta, Reffett and Wozny, 2017)
- The supermodularity here is preserved because of the technology:

$$h_{i,t+1} = h_{i,t}^{\alpha_1} \left[ \alpha_2 (I_{i,t})^{\alpha_3} + (1 - \alpha_2) (\bar{H}_{i,t})^{\alpha_3} \right]^{\frac{\alpha_4}{\alpha_3}} \cdot e^A$$

- ▶ Technology is supermodular in  $I_{i,t}$  and  $\bar{H}_{i,t}$
- ▶ Technology is supermodular in  $h_{i,t}$  and  $\bar{H}_{i,t}$