

Nonparametric Identification of Production Function, Total Factor Productivity, and Markup from Revenue Data

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- Production function estimation is a core empirical tool for analyzing market outcomes (TFP and Markup).
- Firm-level dataset typically contains only firm's revenues but not output price/quantity.
- **Can we identify markups and TFP separately from firm's revenue data without output price data?**

Markups are estimated using revenue elasticity in practice

- Markup estimation via production function (Hall, 1988; De Loecker and Warzynski, 2012) is widely applied in various topics.
- Many published papers use revenue data to estimate output elasticity for computing markup (Javorcik and Poelhekke, 2017; Garcia-Marin and Voigtlander, 2019; Brandt et al., 2017; Varela, 2018):

$$\frac{\widehat{P}_{it}}{MC_{it}} = \frac{\partial \log \widehat{R}(M_{it}, K_{it}, L_{it}, \omega_{it}, Z_{it}) / \partial \log M_{it}}{P_{it}^M M_{it} / R_{it}},$$

where

$$R_{it} = P(Y_{it}, Z_{it}) Y_{it} \quad \text{with} \quad Y_{it} = F(M_{it}, K_{it}, L_{it}, \omega_{it}).$$

$$\log R_{it} = \log Y_{it} + \log P_{it}$$

⇒

$$\begin{aligned} \frac{\partial \log R_{it} / \partial \log M_{it}}{P_{it}^M M_{it} / R_{it}} &= \frac{\partial \log Y_{it} / \partial \log M_{it}}{P_{it}^M M_{it} / R_{it}} + \frac{\partial \log P(Y_{it}, z_{it}) / \partial \log M_{it}}{P_{it}^M M_{it} / R_{it}} \\ &= \frac{P_{it}}{MC_{it}} + \text{Downward Bias} \\ &= \mathbf{1} \end{aligned}$$

Little is known about identification of markups from revenue data.

Contributions of this paper

- New constructive nonparametric identification of TFP, production function, and markup from revenue data
- “Standard” assumptions and data found in typical applications (e.g., Akerberg et al. 2015)
- Various firm-level objects are identified
 - Gross production function, TFP, markup, price and quantity
 - Demand system and representative consumer’s utility

Related Literature

- Production function estimation:
 - Simultaneity bias: Marschak and Andrews (1944)
 - **Control function approach**: Olley and Pakes (1996); Levinsohn and Petrin (2003); Akerberg, Caves, and Frazer (2015)
 - **First Order Conditions**: Doraszelski and Jaumandreu (2018); Gandhi, Navarro, and Rivers (2020)
- Markup: Klette and Griliches (1996); De Loecker (2011); De Loecker et al. (2016); Lu and Yu (2015); Nishioka and Tanaka (2019)

Related Literature

- Production function estimation from revenue data
 - Klette and Griliches (1996); De Loecker (2011): a constant and identical elastic demand
 - Katayama, Lu, and Tybout (2009): data on firm-level marginal costs are required
 - De Loecker, Eeckhout, and Unger (2020): an exogenous variable removing a price variation from revenue data
- Nonparametric identification of transformation model: Chiappori, Komunjer, and Kristensen (2015), Ekeland, Heckman, and Nesheim (2004).

$$\Lambda(Y) = f(X) + \epsilon, \quad \Lambda'(Y) > 0.$$

Setup

- Demand elasticity depends on y and z :

$$p_{it} = \psi_t(y_{it}, z_{it})$$

- Revenue:

$$r_{it} = p_{it} + y_{it} = \underbrace{\psi_t(y_{it}, z_{it}) + y_{it}}_{:=\varphi_t(y_{it}, z_{it})}$$

- Profit maximization implies the monotonicity of φ_t :

$$0 < \frac{\partial \varphi_t(y_{it}, z_{it})}{\partial y_{it}} = \frac{MC}{P} \leq 1.$$

$$r_{it} = \varphi_t(y_{it}, z_{it}) \quad \Rightarrow \quad \varphi_t^{-1}(r_{it}, z_{it}) = y_{it}.$$

- Production function

$$y_{it} = f(x_{it}) + \omega_{it} \quad \text{with} \quad x_{it} = (m_{it}, k_{it}, \ell_{it})'$$

- Productivity process

$$\omega_{it} = h(\omega_{it-1}) + \eta_{it}, \quad \eta_{it} \stackrel{iid}{\sim} \mathbf{G}_\eta$$

- Demand function for m_{it}

$$m_{it} = \mathbb{M}_t(\omega_{it}, k_{it}, \ell_{it}, z_{it}) \quad (\text{demand function for } m_{it})$$

$$\Rightarrow \omega_{it} = \mathbb{M}_t^{-1}(m_{it}, k_{it}, \ell_{it}, z_{it}) \quad (\text{by monotonicity})$$

Model and Structure

- Model

$$\varphi_t^{-1}(r_{it}, z_{it}) = f_t(x_{it}) + \omega_{it}, \quad \text{with } x_{it} := (m_{it}, k_{it}, l_{it}),$$

$$\omega_{it} = h(\omega_{it-1}) + \eta_{it}, \quad \eta_{it} \stackrel{iid}{\sim} G_\eta$$

$$\omega_{it} = \mathbb{M}_t^{-1}(x_{it}, z_{it})$$

- Structure to be identified:

$$\{\mathbb{M}_t^{-1}(\cdot), \varphi_t^{-1}(\cdot), f_t(\cdot), h(\cdot), G_\eta\}$$

- Identification issues

- Correlation of m_{it} and ω_{it}
- Nonlinearity of $\varphi_t(\cdot)$

Location and Scale Normalization

- We aim to identify $\{\varphi_t^{-1}(\cdot), f_t(\cdot), \mathbb{M}_t^{-1}(\cdot)\}$ from constraint:

$$\varphi_t^{-1}(r_{it}, z_{it}) = f_t(x_{it}) + \mathbb{M}_t^{-1}(x_{it}, z_{it})$$

$$\mathbb{M}_t^{-1}(x_{it}, z_{it}) = h\left(\mathbb{M}_{t-1}^{-1}(x_{it-1}, z_{it-1})\right) + \eta_{it}$$

- For any constant $(a_1, a_2, b) \in \mathbb{R}^2 \times \mathbb{R}_{++}$,

$$\tilde{\varphi}_t^{-1} = a_1 + a_2 + b\varphi_t^{-1}, \tilde{f}_t = a_1 + bf_t, \tilde{\mathbb{M}}_t^{-1} = a_2 + b\mathbb{M}_t^{-1}$$

also satisfies the above restriction.

Step 1: Identification of Control Function M_t^{-1}

$$\begin{aligned} M_t^{-1}(m_{it}, k_{it}, l_{it}, z_{it}) &= \underbrace{\bar{h}_t(x_{it-1}, z_{it-1})}_{=h(M_{t-1}^{-1}(x_{it-1}, z_{it-1}))} + \eta_{it}, \end{aligned}$$

where

$$v_{it} := (k_{it}, \ell_{it}, x_{it-1}, z_{it-1}) \perp\!\!\!\perp \eta_{it},$$

$$m_{it} \not\perp \eta_{it},$$

$$\frac{\partial M_t^{-1}(m_{it}, k_{it}, l_{it}, z_{it})}{\partial m_t} > 0.$$

We apply the identification argument for transformation models by Chiappori et al. (2015).

Step 1: Identification of Control Function M_t^{-1}

Assumption (Normalization)

For some $(m_0^*, m_1^*, k^*, l^*, z^*)$,

$$f_t(m_0^*, k^*, l^*) = 0,$$

$$\mathbb{M}_t^{-1}(m_0^*, k^*, l^*, z^*) = 0, \text{ and } \mathbb{M}_t^{-1}(m_1^*, k^*, l^*, z^*) = 1.$$

Proposition

Under regularity conditions, we may identify $\mathbb{M}_t^{-1}(m_t, k_t, l_t, z_t)$ up to scale and location from the conditional distribution of m_t given $v_t := (k_t, l_t, z_t, x_{t-1}, z_{t-1})$, denoted by $G_{m_t|v_t}(m|v)$.

Proof (Chiappori et al., 2015)

Because $\eta \perp\!\!\!\perp v = (k_t, l_t, z_t, x'_{t-1}, z_{t-1})'$ and
 $\eta_t = \mathbb{M}_t^{-1} (x_t, z_t) - \bar{h}_t(x_{t-1}, z_{t-1})$,

$$\underbrace{G_{m_t|v_t}(m_t|v_t)}_{\text{Data}} = G_\eta \left(\mathbb{M}_t^{-1} (m, k_t, l_t, z_t) - \bar{h}_t(x_{t-1}, z_{t-1}) \right)$$

Differentiate by $q_t \in \{x_t, z_t\}$ and $q_{t-1} \in \{x_{t-1}, z_{t-1}\}$ at some point $(\tilde{x}_{t-1}, \tilde{z}_{t-1})$:

$$\frac{\partial G_{m_t|v_t}(m_t|\tilde{v}_t)}{\partial q_t} = \frac{\partial \mathbb{M}_t^{-1}(x_t, z_t)}{\partial q_t} g_{\eta_t} \left(\mathbb{M}_t^{-1}(x_t, z_t) - \bar{h}_t(\tilde{x}_{t-1}, \tilde{z}_{t-1}) \right)$$

$$\frac{\partial G_{m_t|v_t}(m_t|\tilde{v}_t)}{\partial q_{t-1}} = \frac{\partial \bar{h}_t(\tilde{x}_{t-1}, \tilde{z}_{t-1})}{\partial q_{t-1}} g_{\eta_t} \left(\mathbb{M}_t^{-1}(x_t, z_t) - \bar{h}_t(\tilde{x}_{t-1}, \tilde{z}_{t-1}) \right)$$

$$\tilde{v}_t := (k_t, l_t, z_t, \tilde{x}_{t-1}, \tilde{z}_{t-1})$$

$$\Rightarrow \frac{\partial \mathbb{M}_t^{-1}(x_t, z_t)}{\partial m_t} = - \underbrace{\frac{\partial G_{m_t|v_t}(m|\tilde{v}_t) / \partial m_t}{\partial G_{m_t|v_t}(m|\tilde{v}_t) / \partial q_{t-1}}}_{\text{Data}} \frac{\partial \bar{h}_t(\tilde{x}_{t-1}, \tilde{z}_{t-1})}{\partial q_{t-1}}$$

From the location and scale normalization,

$$\begin{aligned} 1 &= \mathbb{M}_t^{-1}(m_1^*, k^*, l^*, z^*) \\ &= \underbrace{\mathbb{M}_t^{-1}(m_0^*, k^*, l^*, z^*)}_{=0} + \int_{m_0^*}^{m_1^*} \frac{\partial \mathbb{M}_t^{-1}(u, k^*, l^*, z^*)}{\partial m_t} du \\ &= - \frac{\partial \bar{h}_t(x_{t-1}^*, z_{t-1}^*)}{\partial q_{t-1}} \underbrace{\int_{m_0^*}^{m_1^*} \frac{\partial G_{m|v}(u|k^*, l^*, z^*, \tilde{x}_{t-1}, \tilde{z}_{t-1}) / \partial m_t}{\partial G_{m|v}(u|k^*, l^*, z^*, \tilde{x}_{t-1}, \tilde{z}_{t-1}) / \partial q_{t-1}} du}_{\equiv S_t} \end{aligned}$$

$$\Rightarrow \frac{\partial \bar{h}_t(x_{t-1}^*, z_{t-1}^*)}{\partial q_{t-1}} = -1/S_t.$$

Proof

Therefore, we identify

$$\frac{\partial \mathbb{M}_t^{-1}(x_t, z_t)}{\partial q_t} = \frac{1}{S_t} \frac{\partial G_{m|v}(m_t | \tilde{v}_t) / \partial q_t}{\partial G_{m|v}(m_t | \tilde{v}_t) / \partial q_{t-1}} \quad \text{for } q_t \in \{m_t, k_t, l_t, z_t\}.$$

\Rightarrow

$$\begin{aligned} \mathbb{M}_t^{-1}(x_t, z_t) &= \underbrace{\mathbb{M}_t^{-1}(m_0^*, k^*, l^*, z^*)}_{=0} + \int_{m_0^*}^{m_t} \frac{\partial \mathbb{M}_t^{-1}(s, k_t, l_t, z_t)}{\partial m_t} ds \\ &+ \int_{k^*}^{k_t} \frac{\partial \mathbb{M}_t^{-1}(m_{t0}^*, s, l_t, z_t)}{\partial k_t} ds + \int_{l^*}^{l_t} \frac{\partial \mathbb{M}_t^{-1}(m_{t0}^*, k_t^*, s, z_t)}{\partial l_t} ds \\ &+ \int_{z^*}^{z_t} \frac{\partial \mathbb{M}_t^{-1}(m_{t0}^*, k_t^*, l_t^*, s)}{\partial z_t} ds. \end{aligned}$$

□

Step 3: Identification of Markup and Production Function

Assumption (F.O.C. with respect to m)

$$\frac{\partial f(x_{it})}{\partial m_{it}} = \frac{\partial \varphi_t^{-1}(r_{it}, z_{it})}{\partial r_{it}} \frac{P_{it}^M M_{it}}{R_{it}}$$

for all observations.

Proposition

Under regularity conditions, we can identify $\varphi_t^{-1}(\cdot)$ and $f_t(\cdot)$ up to scale and location and each firm's markup $\partial \varphi_t^{-1}(r_{it}, z_{it}) / \partial r_t$ up to scale.

Proof: Identification of Markup

Differentiate $E[r_{it}|x_{it}, z_{it}] = \varphi_t \left(f_t(x_{it}) + \mathbb{M}_t^{-1}(x_{it}, z_{it}), z_{it} \right)$ by m_t

$$\underbrace{\frac{\partial E[r_{it}|x_{it}, z_{it}]}{\partial m_t}}_{\text{known}} = \frac{\partial \varphi_t(y_{it}, z_{it})}{\partial y_t} \left(\frac{\partial f_t(x_{it})}{\partial m_t} + \underbrace{\frac{\partial \mathbb{M}_t^{-1}(x_{it}, z_{it})}{\partial m_t}}_{\text{known}} \right)$$

From F.O.C. for m_{it} ,

$$\frac{\partial \varphi_t(y_{it}, z_{it})}{\partial y_t} \frac{\partial f_t(x_{it})}{\partial m_t} = \underbrace{\frac{P_{it}^M M_{it}}{R_{it}}}_{\text{known}},$$

we can identify the markup

$$\mu_{it} = \frac{1}{\partial \varphi_t(y_{it}, z_{it}) / \partial y_t} = \frac{\partial \mathbb{M}_t^{-1}(x_{it}, z_{it})}{\partial m_t} \left(\frac{\partial E[r_{it}|x_{it}, z_{it}]}{\partial m_t} - \frac{P_{it}^M M_{it}}{R_{it}} \right)^{-1}.$$

Identification of Elasticities

- $\partial f_t(x_{it}) / \partial q_t$ for $q_t \in \{m_t, k_t, l_t\}$ are identified from:

$$\underbrace{\frac{\partial E[r_{it}|x_{it}, z_{it}]}{\partial q_t}}_{\text{known}} = \underbrace{\frac{\partial \varphi_t(y_{it}, z_{it})}{\partial y_{it}}}_{\text{known}} \left(\frac{\partial f_t(x_{it})}{\partial q_t} + \underbrace{\frac{\partial M_t^{-1}(x_{it}, z_{it})}{\partial q_t}}_{\text{known}} \right).$$

- $\partial \varphi_t(y_{it}, z_{it}) / \partial z_{it}$ is identified from:

$$\underbrace{\frac{\partial E[r_{it}|x_{it}, z_{it}]}{\partial z_t}}_{\text{known}} = \frac{\partial \varphi_t(y_{it}, z_{it})}{\partial z_{it}} + \underbrace{\frac{\partial \varphi_t(y_{it}, z_{it})}{\partial y_{it}} \frac{\partial M_t^{-1}(x_{it}, z_{it})}{\partial z_t}}_{\text{known}}.$$

Identification of Production Function

$$f_t(x_t) = \underbrace{f_t(m_0^*, k^*, l^*)}_{=0} + \int_{m_0^*}^{m_t} \frac{\partial f_t(s, k_t, l_t)}{\partial m_t} ds \\ + \int_{k^*}^{k_t} \frac{\partial f_t(m_0^*, s, l_t)}{\partial k_t} ds + \int_{l^*}^{l_t} \frac{\partial f_t(m_0^*, k^*, s)}{\partial l_t} ds.$$

Identification of Price and Quantity

- Price and quantity are identified by

$$y_{it} = f_t(x_{it}) + \mathbb{M}_t^{-1}(x_{it}, z_{it})$$

$$p_{it} = r_{it} - y_{it}.$$

- $\varphi_t(y, z)$ can be identified by integrating $\partial\varphi_t(y_{it}, z_{it}) / \partial y_{it}$ and $\partial\varphi_t(y_{it}, z_{it}) / \partial z_{it}$ as for $f_t(\cdot)$.

Location and scale normalization across different periods

- $\{\varphi_t^{*-1}, f_t^*, \mathbb{M}_t^{*-1}\}$: true structure
- $\{\varphi_t^{-1}, f_t, \mathbb{M}_t^{-1}\}$: identified structure.
- Location and scale normalization, (a_{1t}, a_{2t}, b_t) :

$$\varphi_t^{-1} = a_{1t} + b_t \varphi_t^{*-1}, \quad f_t = a_{2t} + b_t f_t^*, \quad \mathbb{M}_t^{-1} = a_t + b_t \mathbb{M}_t^{*-1}.$$

- Location and scale normalization differs period-by-period:

$$(a_{1t}, a_{2t}, b_t) \neq (a_{1,t+1}, a_{2,t+1}, b_{t+1}).$$

- The relationship between b_t and b_{t+1} needs to be identified to know how productivities and markups change over periods.

Location and scale normalization across different periods

b_t and b_{t+1} can be linked by assuming the stability of some function:

1. Variance $Var(\eta_t) = Var(\eta_{t+1})$
2. Elasticity $\partial f_t(x)/\partial q = \partial f_{t+1}(x)/\partial q$ for some x and some factor $q \in \{m, k, l\}$
3. Local returns to scale: for some $c > 0$ and x_t ,

$$\frac{\partial f_t(x_t)}{\partial m_t} + \frac{\partial f_t(x_t)}{\partial l_t} + \frac{\partial f_t(x_t)}{\partial k_t} = c \quad \text{for } t \text{ and } t + 1.$$

Identification in Alternative Settings

- Ex-post iid demand elasticity shock ε_{it} :

$$r_{it} = \varphi(y_{it}e^{\varepsilon_{it}}, z_{it}),$$

where ε_{it} is not known when m_{it} is chosen.

- Additively separable iid measurement error ϵ_{it} :

$$r_{it} = \varphi(y_{it}, z_{it}) + \epsilon_{it}.$$

- Ex-post iid shock e_t to TFP:

$$r_{it} = \varphi_t(f(x_t) + \omega_t + e_t).$$

Identification in Alternative Settings

- Endogenous l_t and z_t
 - l_{t-1} and z_{t-1} can be used IVs as in Akerberg et al. (2007)
- Discrete z_t
- Unobserved demand shifter (quality) ξ_{it} :
 - Identify quality-adjusted variables $\hat{\omega}_t := \omega_t + \xi_t$, $\hat{y}_t := y_t + \xi_t$, and $\hat{p}_t := p_t - \xi_t$

Semi-Parametric Estimator (in Progress)

- Cobb-Douglas production function

$$f(x) = \theta_m m_t + \theta_k k_t + \theta_l l_t.$$

$$\Rightarrow \mathbb{M}_t^{-1}(x_t, z_t) = \lambda_t(m_t, z_t) - \theta_k k_t - \theta_l l_t.$$

- A semi-para transformation model for $\omega_t = h(\omega_{t-1}) + \eta_t$:

$$\lambda_t(m_t, z_t; \alpha^m) = \theta_k k_t + \theta_l l_t + \bar{h}_t(x_{t-1}, z_{t-1}; \alpha^h) + \eta_t$$

where $\lambda_t(m_t, z_t; \alpha^m)$ and $\bar{h}_t(x_{t-1}, z_{t-1}; \alpha^h)$ are B-splines.

Semi-Parametric Estimator (in Progress)

The profile likelihood estimator by Linton, Sperlich, and Van Keilegom (2008)

$$\alpha_{PL}^m \in \arg \min_{\alpha^m} \sum_{i=1}^N \ln g_{\eta_t}(\eta_{it}(\alpha^m)) + \ln \frac{\partial \lambda_t(m_{it}, z_{it}; \alpha^m)}{\partial m_t}$$

- $g_{\eta_t}(\eta_{it})$ is estimated by kernel-density
- the scale and location normalization of $\lambda_t(m_{it}, z_{it}; \alpha^m)$
- monotonicity and positivity constraints

Semi-Parametric Estimator (in Progress)

- First Order Condition

$$\frac{\partial \hat{f}_t(x_{it})}{\partial m_{it}} = \frac{\partial \hat{M}_t^{-1}(x_{it}, z_{it})}{\partial m_t} \left(\frac{\partial E[\widehat{r_{it}} | x_{it}, z_{it}]}{\partial m_t} - \frac{P_{it}^M M_{it}}{R_{it}} \right)^{-1} \frac{P_{it}^M M_{it}}{R_{it}}.$$

- Material elasticity

$$\hat{\theta}_m = \text{median} \left\{ \frac{\partial \hat{f}_t(x_{it})}{\partial m_t} \right\}$$

- Output and price

$$\hat{y}_{it} = \hat{\theta}_m m_{it} + \hat{\theta}_k k_{it} + \hat{\theta}_l l_{it} + \hat{M}_t^{-1}(x_t, z_t)$$

$$\hat{p}_{it} = r_{it} - \hat{y}_{it}$$

Simulation

- Cobb-Douglas production, constant response demand (Mrázová and Neary, 2019), AR1 TFP process:

$$y_{it} = 0.4m_{it} + 0.3k_{it} + 0.3l_{it} + \omega_{it}$$

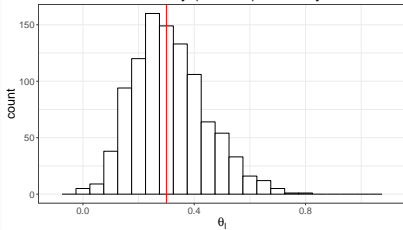
$$r_{it} = 2.3 + 2.03 \ln(\exp(0.35y_{it}) + 0.6) + \epsilon_{it}, \epsilon_{it} \sim N(0, 4)$$

$$\omega_{it} = 0.7\omega_{it-1} + \eta_{it}, \eta_{it} \sim N(0, 2)$$

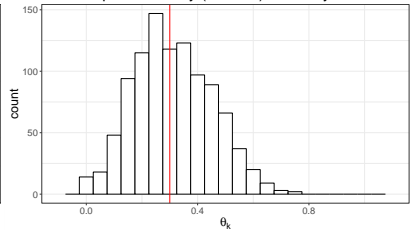
- 1000 samples of 300 firms
- Markup distribution: (P25, P50, P75)=(1.7, 2.2, 3.7)
- Estimation method: CRS-imposed Akerberg et al. (2015) by Flynn, Gandhi, and Traina (2019)

ACF with Quantity Data

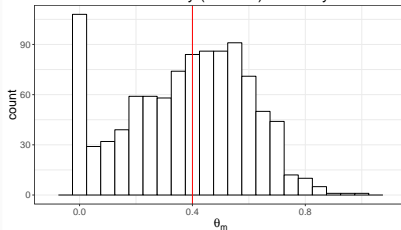
Labor Elasticity (true 0.3): Quantity Data



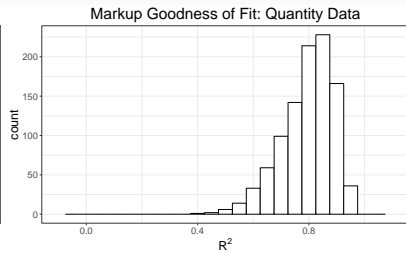
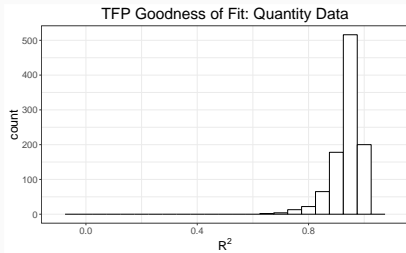
Capital Elasticity (true 0.3): Quantity Data



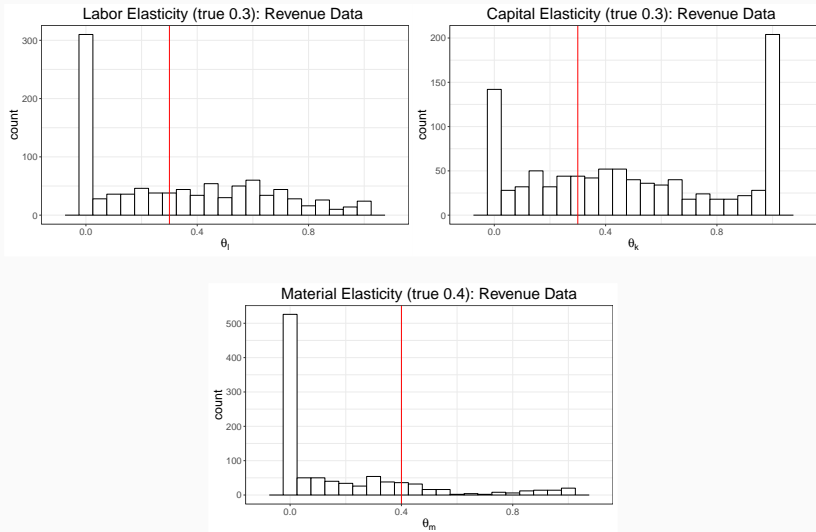
Material Elasticity (true 0.4): Quantity Data



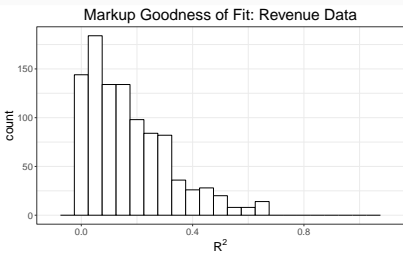
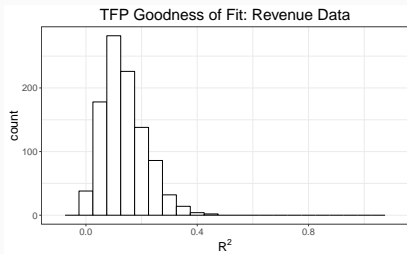
ACF with Quantity Data



ACF with Revenue Data

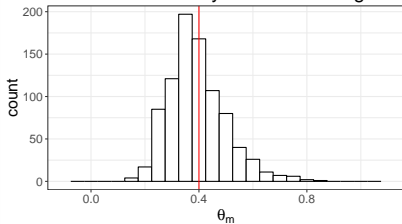


ACF with Revenue Data

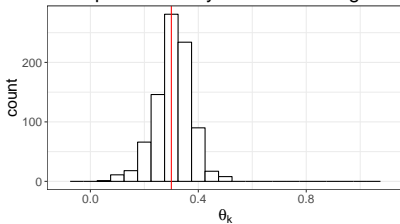


Our Method with Revenue Data

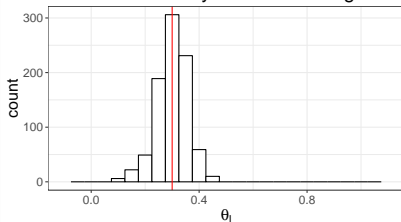
Material Elasticity: Kasahara–Sugita



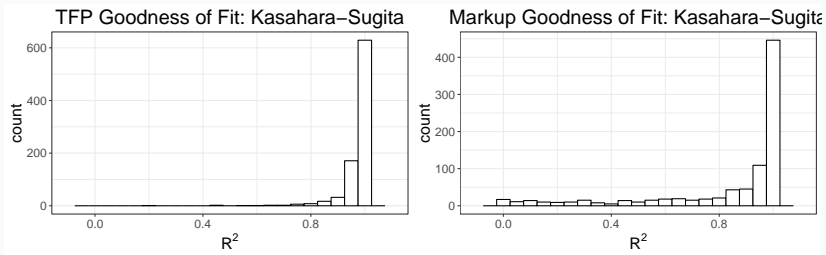
Capital Elasticity: Kasahara–Sugita



Labor Elasticity: Kasahara–Sugita



Our Method with Revenue Data TFP and Markups



Conclusion

- Using revenue as output biases production function and markup estimation.
- This paper provides identification of production function and markup from revenue data.
- When revenue is modeled as a function of output (instead of a mere proxy of output), various economic objects can be identified from revenue data.
- We plan in an ongoing, followup research to estimate these objects from an actual dataset.

Identification of Demand System

- Homothetic utility with a single index (HSA)(Matsuyama and Ushchev, 2017)

$$\frac{P_{it} Y_{it}}{H_t} = S \left(\frac{Y_{it}}{A(\mathbf{Y}, \mathbf{z})}, z_{it} \right)$$

$H_t \equiv \sum_{i \in I} P_{it} Y_{it}$ is the total industry expenditure; $A(\mathbf{Y}, \mathbf{z})$ an index of Y_{it}, z_{it} .

- HSA nests the CES demand, the translog demand and the constant response demand

Identification of Demand System

Proposition

(Matsuyama and Ushchev, 2017, Lemma1). Suppose $\varphi_t(y)$ is identified up to location (e.g., local CRS is assumed). Define

$$S(Y_{it}, z_{it}) \equiv \frac{\exp(\varphi_t(\ln Y_{it}, z_{it}))}{H_t}$$

and identify $A(\mathbf{Y}', \mathbf{z}')$ by solving

$$\sum_{i \in I_t} S\left(\frac{\mathbf{Y}'}{\mathbf{A}(\mathbf{Y}', \mathbf{z}')} , \mathbf{z}'\right) = 1.$$

Then, $\{S(\cdot), A(\cdot)\}$ is a HSA demand system.

Identification of Utility Function

Theorem

(Matsuyama and Ushchev, 2017, Lemma1). There exists a unique monotone, convex, continuous and homothetic rational preference that generates the HSA demand system. The associated utility function U is obtained as

$$\ln U(Y, z_t) = \ln A(Y, z_t) + \sum_{i \in I_t} \int_{c(z_t)}^{Y_i/A(Y, z_t)} \frac{S(\xi, z_{it})}{\xi} d\xi \quad (1)$$

where $c(z_t)$ is a constant for given z_t .

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