

# Talking Over Time - Dynamic Central Bank Communication

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<sup>1</sup>The views expressed are solely the views of the author and do not necessarily reflect the views of the European Central Bank or the Eurosystem.

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  - How clearly to talk?

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  - Optimal **clarity** of communication → precision

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... vs. **static benchmark**: treat present & future as correlated in **cross section**

# Literature

## 1. Global games

Morris and Shin (2002), Svensson (2006), Angeletos and Pavan (2007), Hellwig and Veldkamp (2009), Chahrour (2014).

↪ Time dimension: Reis (2011), Gaballo (2016), Hansen and McMahon (2016).

## 2. Bayesian persuasion

Kamenica and Gentzkow (2011), Inostroza and Pavan (2017), Goldstein and Leitner (2018), Herbert (2021).

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## A DYNAMIC BAYESIAN PERSUASION GAME

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- **Persuasion:** CB sends signal  $s_t \in S$  to FM
  - ↪ give FM info so FM takes action that maximizes CB's payoff

# The economic environment

$$\theta_{t+1} = \rho\theta_t + \varepsilon_{t+1}$$

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“Future output”    “Current output”

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# Financial market and central bank payoffs

$$\mathcal{L}_t^{FM}(I_t, \theta_{t+1}) = \mathbb{E}_t^{FM}(I_t - \theta_{t+1})^2$$

$$\mathcal{L}^{CB}(\{I_t, \theta_t\}_{t=0}^{\infty}) = \mathbb{E}_0^{CB} \sum_{t=0}^{\infty} \beta^t (I_t - b\theta_t)^2$$



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Financial market (FM) sets investment (I) to maximize future returns

Central bank (CB) wants investment to track current output, with weight  $b$

$\beta \in (0, 1)$  CB's discount factor

# Information structure

$$\mathcal{I}_t^{CB} = \{\theta_{t+1}, \theta_t, \dots, \theta_0\}, \quad \mathcal{I}_t^{FM} = \{s_t, s_{t-1}, \dots, s_0\}$$

where  $s_t \in S$  is a signal the CB sends the FM.

# The central bank's signal

$$s_t = \theta_t + \frac{1}{\psi} \theta_{t+1} + v_t, \quad v_t \sim \mathcal{N}(0, \sigma_v^2)$$

## Two dimensions of communication

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▶ The static analogue

# Perfect Bayesian equilibrium

## Definition

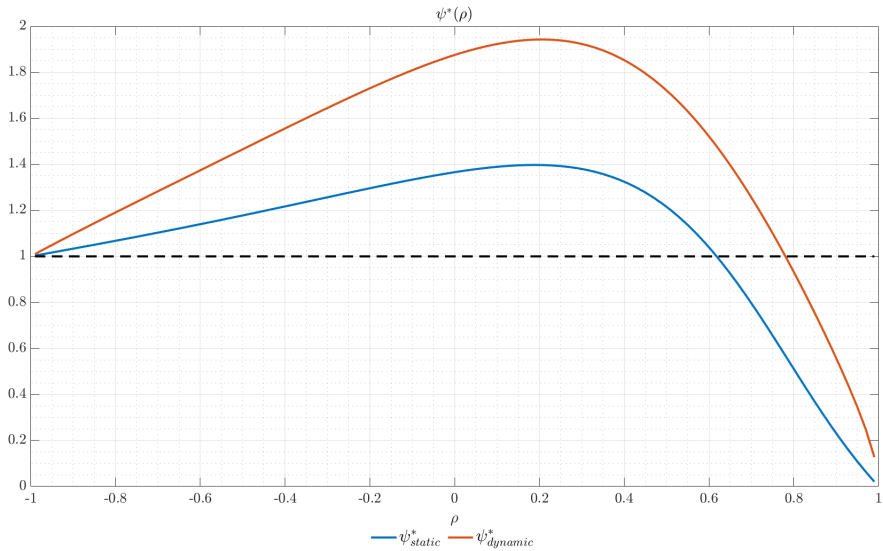
Let  $\mu_X(x)$  be the probability distribution of a variable  $X$  induced by the FM's beliefs. A Perfect Bayesian Equilibrium is an action rule  $I_t$ , belief system  $\mu$  and a communication policy  $(\psi^*, \sigma_v^*)$  such that

- $I_t = \arg \min \mathcal{L}_t^{FM}(I_t, \theta_{t+1}) \quad \text{s.t.} \quad \mathbb{E}_t^{FM}(\theta_{t+1}|s_t),$
- $(\psi^*, \sigma_v^*) = \arg \min \mathcal{L}^{CB}(\{I_t, \theta_t\}_{t=0}^\infty) \quad \text{s.t.} \quad \mathbb{E}_t^{FM}(\theta_{t+1}|s_t) \forall t \geq 0 \quad \text{and}$   
 $s_t = \theta_t + \frac{1}{\psi} \theta_{t+1} + v_t \quad \text{with} \quad v_t \sim \mathcal{N}(0, \sigma_v^2),$
- FM beliefs  $\mathbb{E}_t^{FM}$  come from  $\mu \forall t$ , and  $\mu$  is consistent with Bayes' rule:

$$\mu_{\Theta|S=s}(\theta) = \frac{\mu_{S|\Theta=\theta}(s)\mu_{\Theta}(\theta)}{\mu_S(s)}$$

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## OPTIMAL TARGETEDNESS



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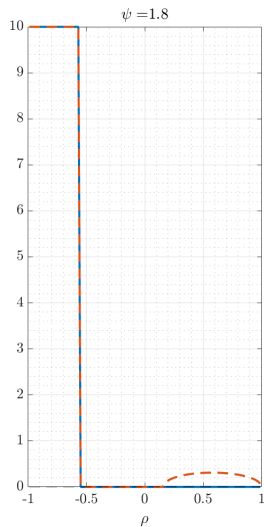
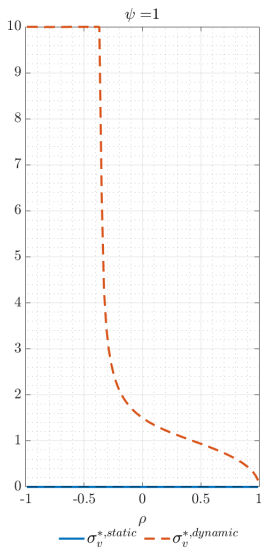
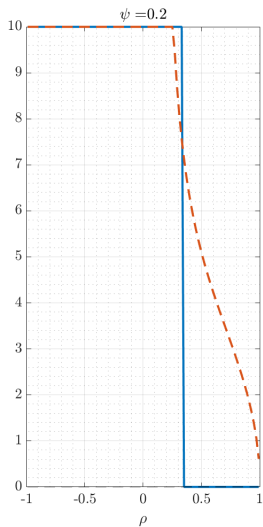
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- Today's signal:  $s_t = \theta_t + \frac{1}{\psi} \theta_{t+1} + v_t$
- Prior beliefs:  $s_{t-1} = \theta_{t-1} + \frac{1}{\psi} \theta_t + v_{t-1}$

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## OPTIMAL PRECISION

# Optimal precision - a cross-section



► 3D representation

# Tightness of priors

Prior variance:  $\pi(\theta_T) := \mathbb{E}[(\theta_T - \theta_{T|t-1})^2]$

Posterior variance:  $p(\theta_T, s_t) := \mathbb{E}[(\theta_T - \theta_{T|t})^2]$

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$\hookrightarrow$  “Informativeness of the signal at time  $t$  about  $\theta_T$ ”

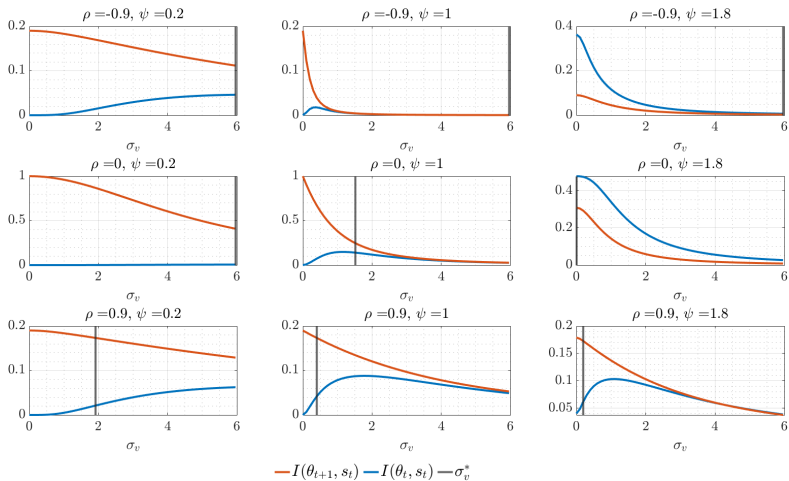


Figure: Informativeness  $I(\theta_T, s_t)$  as a function of  $\sigma_v$



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- ... in order to **correct direction** and **tightness** of priors.

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3. A central bank following optimal static communication policy:
  - behaves like discretionary policy
    - ignores effect of current communication on future beliefs



## Appendix

# The static analogue

Fundamental:  $(\theta_1, \theta_2) \sim \mathcal{N}(0, \mathbf{V})$  with  $\mathbf{V} = \begin{bmatrix} 1 & \rho \\ \rho & 1 \end{bmatrix}$ ,

Payoffs:  $\mathcal{L}^{FM}(I, \theta_2) = \mathbb{E}^{FM}(I - \theta_2)^2$ ,  
 $\mathcal{L}^{CB}(I, \theta_1) = \mathbb{E}^{CB}(I - b\theta_1)^2$ ,

Info structure:  $\mathcal{I}^{CB} = \{\theta_1, \theta_2\}$ ,  $\mathcal{I}^{FM} = \{s\}$ ,

Signal:  $s = \theta_1 + \frac{1}{\psi}\theta_2 + v$ ,  $v \sim \mathcal{N}(0, \sigma_v^2)$ .

# Kalman filter

$$x_{t+1} = hx_t + \eta\epsilon_{t+1}$$

$$y_t = gx_t + v_t$$

$$x_t = \begin{bmatrix} \theta_{t+1} \\ \theta_t \end{bmatrix}, \quad y_t = s_t, \quad h = \begin{bmatrix} \rho & 0 \\ 1 & 0 \end{bmatrix}, \quad g = \begin{bmatrix} \frac{1}{\psi} & 1 \end{bmatrix},$$

$$\eta = \begin{bmatrix} \sigma_\epsilon & 0 \\ 0 & 0 \end{bmatrix}, \quad \epsilon_t = \begin{bmatrix} \epsilon_t \\ 0 \end{bmatrix}, \quad Q = \eta\eta' = \begin{bmatrix} \sigma_\epsilon^2 & 0 \\ 0 & 0 \end{bmatrix}, \quad R = \sigma_v^2.$$

$$m_1 = \rho - \kappa_1\left(\frac{\rho}{\psi} + 1\right),$$

$$m_2 = m_4 = \kappa_1,$$

$$m_3 = \frac{\kappa_1}{\psi},$$

where  $\kappa_1$  is the first element of the  $2 \times 1$  Kalman gain and is given by

$$\kappa_1 = \frac{\rho p_4 + \frac{1}{\psi} p_1}{p_4 + \frac{1}{\psi^2} p_1 + 2\frac{\rho}{\psi} p_4 + \sigma_v^2}.$$

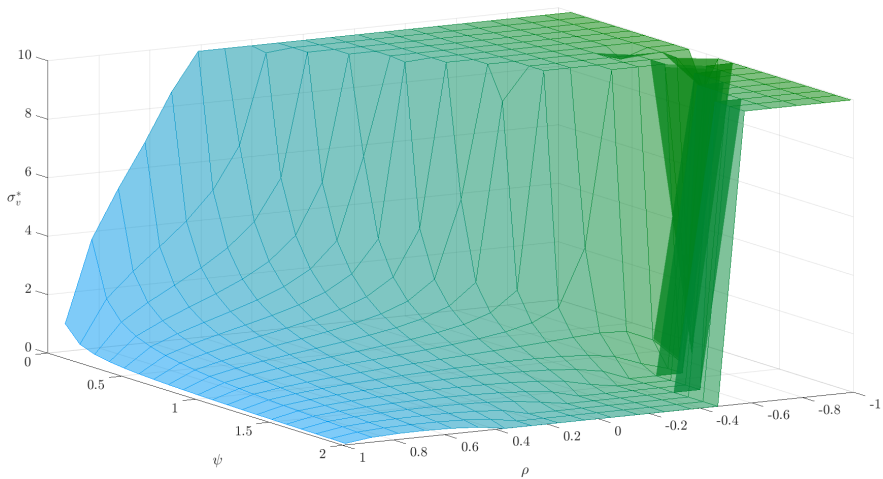


Figure: Optimal precision  $\sigma^*$

[Return](#)