

# Price-Setting During the Covid Era

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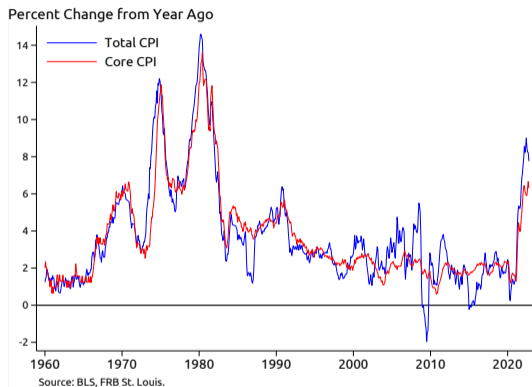
<sup>2</sup>Federal Reserve Board

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# Introduction

Inflation is at 40-year highs:



- ▶ What shocks and margins of adjustment on the part of firms are responsible for this increase?
- ▶ What can this tell us about the types of price-setting frictions that firms face?

## Research Question

For two decades pre-pandemic inflation has been low and stable. During Covid:

- ▶ In 2020 inflation was low
- ▶ Since Spring 2021, inflation has been unusually high
- ▶ Increase in inflation yields important variation to study price stickiness



## Research Question

For two decades pre-pandemic inflation has been low and stable. During Covid:

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### Research Questions

- ▶ How flexible are firms at changing prices, and did this change?
- ▶ Which factors accounted for the increase in inflation?
- ▶ What does this imply for the transmission of monetary shocks?

## Topic

How do firms update prices?

- ▶ State-dependent: firms change prices when too far from optimal
- ▶ Time-dependent: firms update prices depending on how long since last reset, or based on chance

Relevance

- ▶ How do firms adjust to demand shocks (i.e. pandemic)?
- ▶ What is the passthrough of monetary policy?



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Literature: Consensus approach is state-dependent (with modifications)

Limitation: **Little time variation to pin down different models in the U.S.**

Exceptions: Nakamura et al. (2018) study 1980's U.S., Alvarez et al. (2018) Argentina

## This Paper

Use the U.S. CPI micro-data to estimate measures of individual price changes during the pandemic and recovery

Empirical (have results)

- ▶ Calculate frequency of price changes
- ▶ Study size of price changes
- ▶ Decomposes price changes into price increases vs. decreases
- ▶ Measure variation in price changes, across and within spending categories.

Theoretical (to come)

- ▶ Places facts in a random-cost menu model
- ▶ Infer response of the economy to monetary policy and possible changes

# CPI Micro Data

Our sample:

- ▶ Commodities & Services survey: all spending categories excluding shelter
- ▶ Every month, about 90k individual prices

Product categories

- ▶ Most granular categorization: Entry Level Item (ELI), over 300 ELIs
- ▶ E.g. AA011=men's suits, FJ021=cheese and cheese products
- ▶ Calculate most statistics by ELI-month, then aggregate (median) within month using expenditure weights

Data allows us to observe individual price changes:

- ▶ BLS agents measure the price of the same item in the same outlet over time
- ▶ Exclude temporary sales and substitutions



## Price change statistics

### Frequency of price change

- ▶ Every period, fraction of prices that change (extensive margin)
- ▶ Also decompose into frequency of price increases and decreases
- ▶ Q: Did this move with inflation? How large was the split between increases and decreases?



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## Size of price change

- ▶ Average price change conditional on non-zero change (intensive margin)
- ▶ Also consider average absolute value, increases vs. decreases
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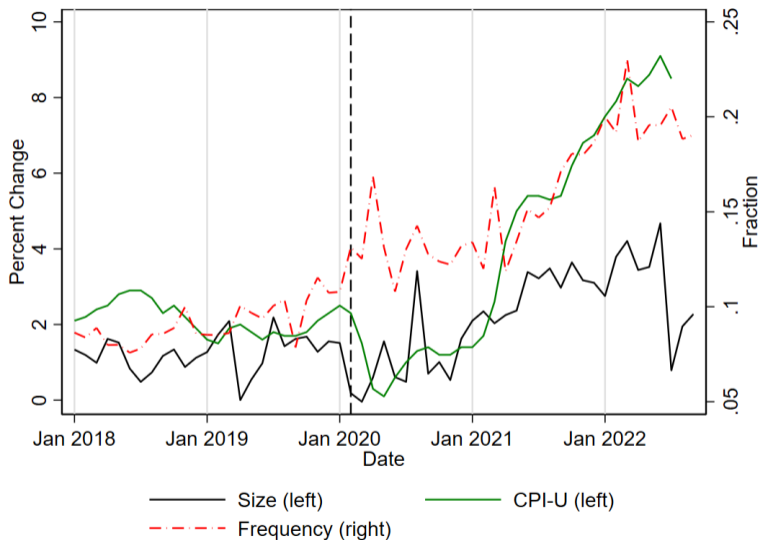
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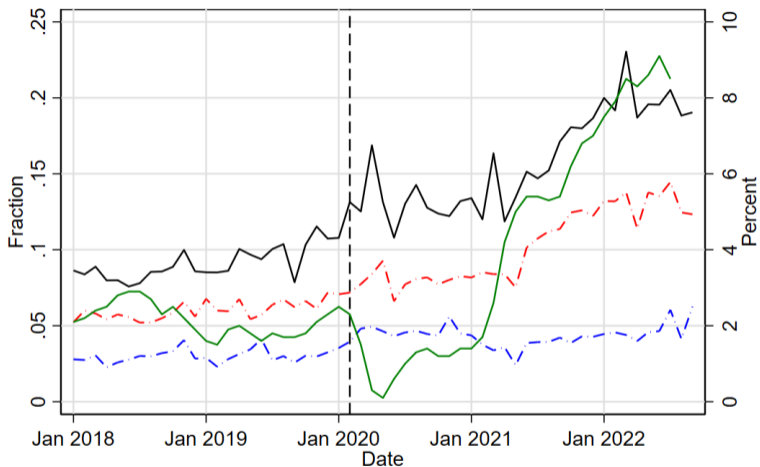
## Dispersion of price changes

- ▶ Compute within and across category, based on broader ELI2
- ▶ Q: What can changes here tell us about importance of agg. vs. sectoral shocks?

# Frequency and Size of Price Change

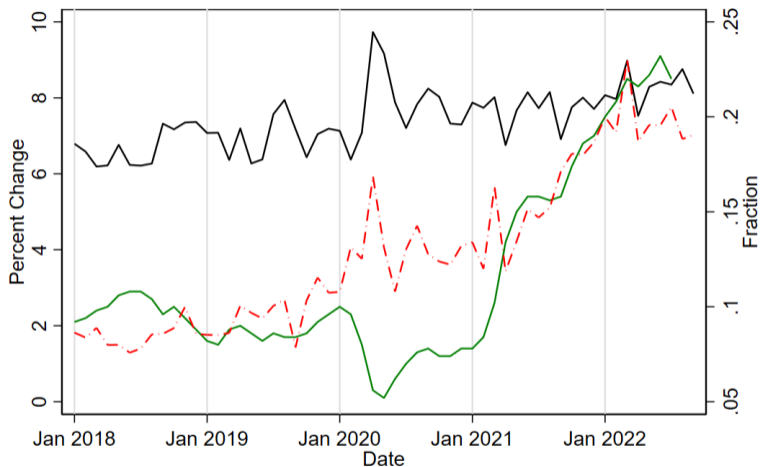


# Frequency of Price Increases and Decreases



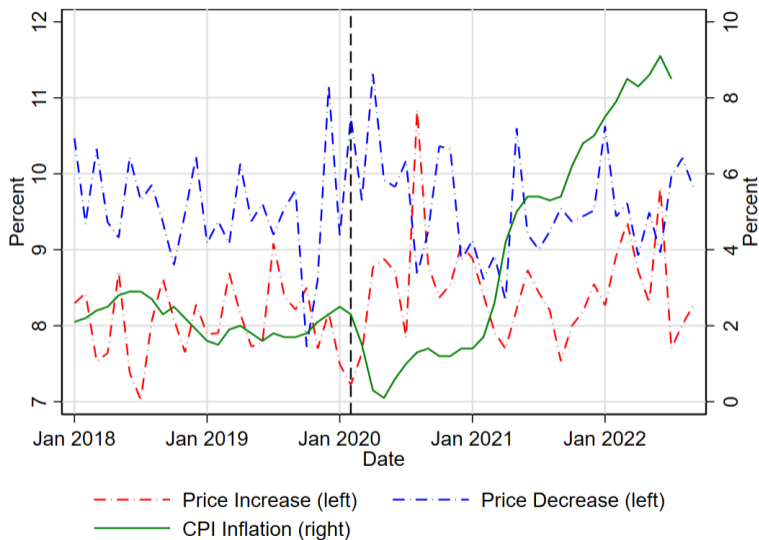
— Price Changes      - - - Price Increases  
- . - . Price Decreases      — CPI Inflation (right)

# Frequency and Absolute Value of Price Changes



— Absolute Value of Change (left)    — CPI-U (left)  
- . - . Frequency (right)

## Size of Price Increases and Decreases



# Implications for Sticky Price Models

Results so far:

- ▶ Frequency of price change increases meaningfully when inflation takes off
- ▶ Absolute value essentially flat since start of the pandemic
- ▶ Frequency of increases up, decreases little changed → average size up considerably





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Generally consistent with state-dependent models, not time-dependent

- ▶ First two facts support state-dependent, third fact consistent with both
- ▶ Similar to what Nakamura et al. (2018) found for moderately high inflation in the U.S.
- ▶ Implies that degree of inefficient price dispersion did not increase

## Additional Analysis

### Accounting for the increase in inflation

- ▶ Inflation can be decomposed into an extensive and intensive margin:  $\pi_t = fr_t \cdot dp_t$
- ▶ Construct two counterfactual inflation series:

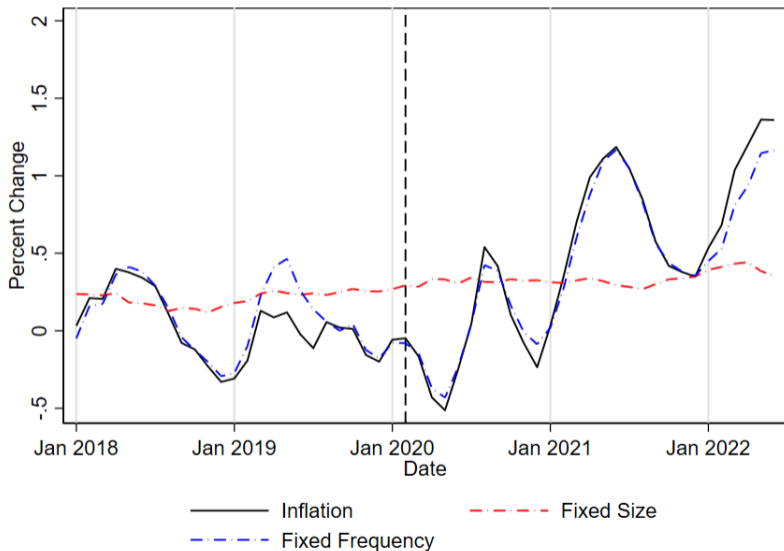
$$\pi_t^f = \bar{f}r \cdot dp_t$$

$$\pi_t^s = fr_t \cdot \bar{d}p$$

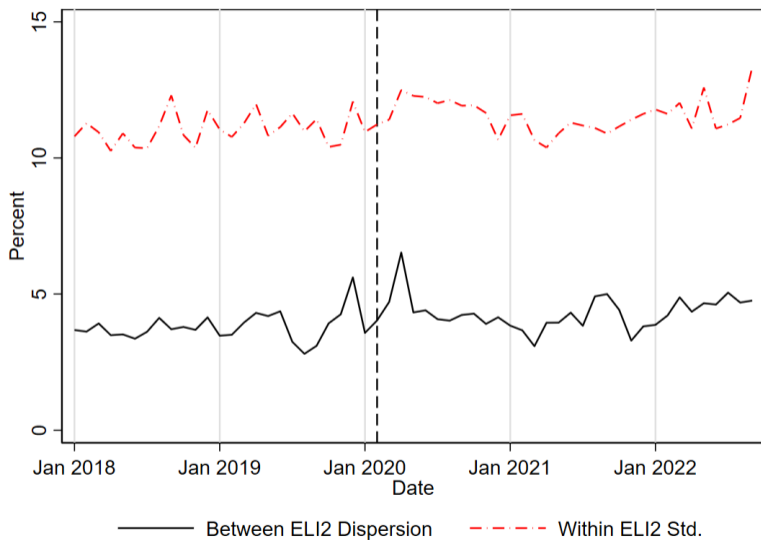
### Dispersion of price change

- ▶ Under state-dependent pricing in inflation is driven by aggregate shocks, price change dispersion should fall
- ▶ If sectoral or firm-specific shocks played an important role, should be visible in dispersion
- ▶ Compute dispersion across and within categories separately

# Decomposing Inflation



## Dispersion of Price Changes



## Conclusion

- ▶ Surge of inflation represents a massive economic challenge, reflects enormous changes to the economy
- ▶ Also a significant test of theories of price setting under frictions
- ▶ We document basic facts from the CPI micro data: frequency, size, dispersion of price changes
- ▶ Patterns are generally consistent with state-dependent models
- ▶ Still to do: apply patterns from the micro data to a quantitative price setting model
- ▶ What can we learn about how stickiness has changed? Monetary non-neutrality? The slope of the Phillips Curve?

