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**Disclosure statement**

- I declare that I have no relevant or material financial interest that relate to the research described in the paper “The Value of Reference Letters: Experimental Evidence from South Africa.”
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- The study received IRB approval by the University of Cape Town, Ethics in Research Committee (Faculty of Commerce #39-2015), Harvard University (#IRB15-1258), and Stellenbosch University (#HS1171/2015).

A handwritten signature in black ink, appearing to be 'Rulof Burger', written over a horizontal line.

Rulof Burger