

February 1, 2024

**Disclosure Statement**

For our paper "Change Behavior, Motivation Will Follow(?) Acquired Taste and Incentives." We did not receive financial support for this research.

Sincerely,

A handwritten signature in black ink, appearing to read "Uri", enclosed within a thin black rectangular border.

Uri Gneezy

A handwritten signature in black ink, appearing to read "Gretchen Chapman", with a long horizontal flourish extending to the right.

Gretchen Chapman